

County of Sonoma Permit & Resource Management Department

To: Interested Agencies

March 9, 2018

The following application has been filed with the Sonoma County Permit and Resource Management Department.

File Number:	UPC17-0094
Applicant Name:	Janette Friedman
Owner Name:	Ergas Properties LLC
Site Address:	15499 Arnold Dr., Glen Ellen
APN:	054-130-024

### Project Description: Request for a Use Permit for a 1,891 square foot cannabis dispensary in an existing 3,000 square foot office building on a 0.33 acre parcel in Limited Commercial Zoning.

We are submitting the above application for your review and recommendation. Additional information is on file in this office.

Responses to referrals should include: (1) statement of any environmental concerns or uncertainties your agency may have with the project; (2) any comments you wish to make regarding the merits of the project; and (3) your proposed conditions and mitigations for this project. Responsible agencies under CEQA are requested to indicate whether permits will be required for this project.

Your comments will be appreciated by April 2, 2018, and should be sent to the attention of: UPC17-0094, Crystal Acker (Crystal.Acker@sonoma-county.org). The Project Planner can also be reached at 707-565-8357.

Please send a copy of your comments to the applicant(s) or their representatives as indicated on the attached Planning Application.

- [X] PRMD Management Group
  [X] PRMD Natural Resources
  [X] Health Specialist
  [X] Sanitation
  [X] SUSMP
  [X] Building Inspection
  [X] So. Co. Environmental Health
  [X] So. Co. Environmental Health Cannabis
  [X] Community Development Commission
  [X] DTPW, Land Development
  [X] Regional Parks Dept
  [X] Fire and Emergency Services
  [X] Local Fire District –Glen Ellen
  [X] Economic Development Board
  [X] Transit/BPAC
- [X] BOS Dist 1 Director and Commissioners
  [X] SVCAC
  [X] Valley of the Moon Alliance and Kenwood Press
  [X] Recology Sonoma Marin (Disposal)
  [X] State Dept of Water Resources Control Board
- [X] State Parks and Recreation-Duncans Mills Office
- [X] Regional Water QCB: North Coast
- [X] Sonoma MOAG
- [X] Tribal Notification
- [X] Glen Ellen Association
- [X] Valley of the Moon Water District
- [X] SCTA/RCPA



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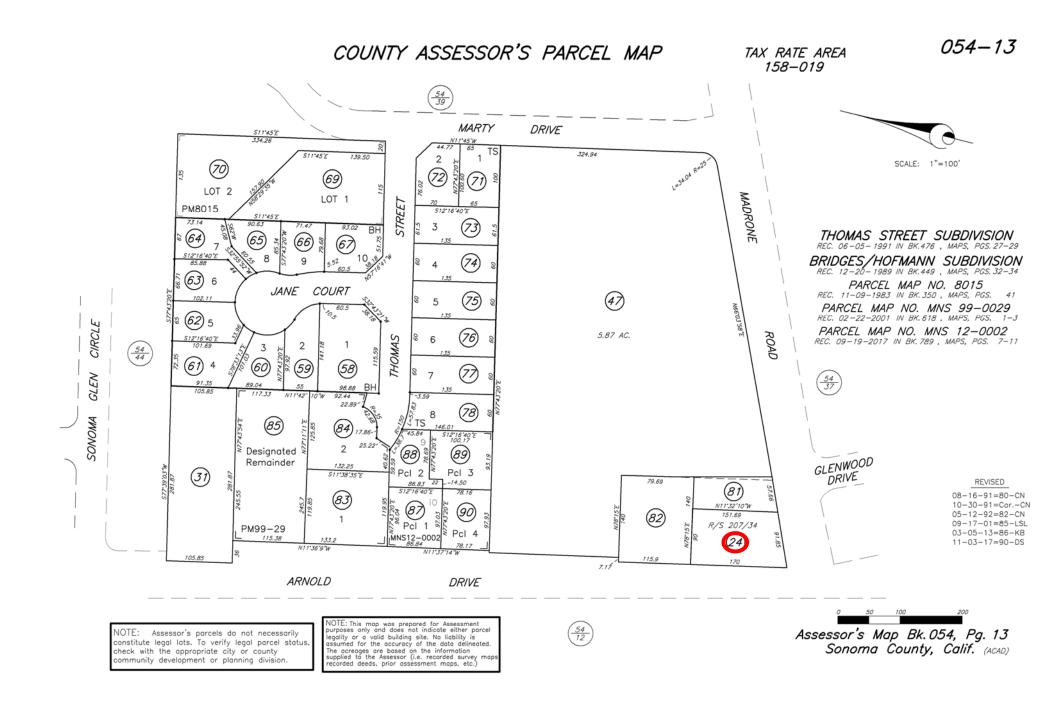
## Planning Application

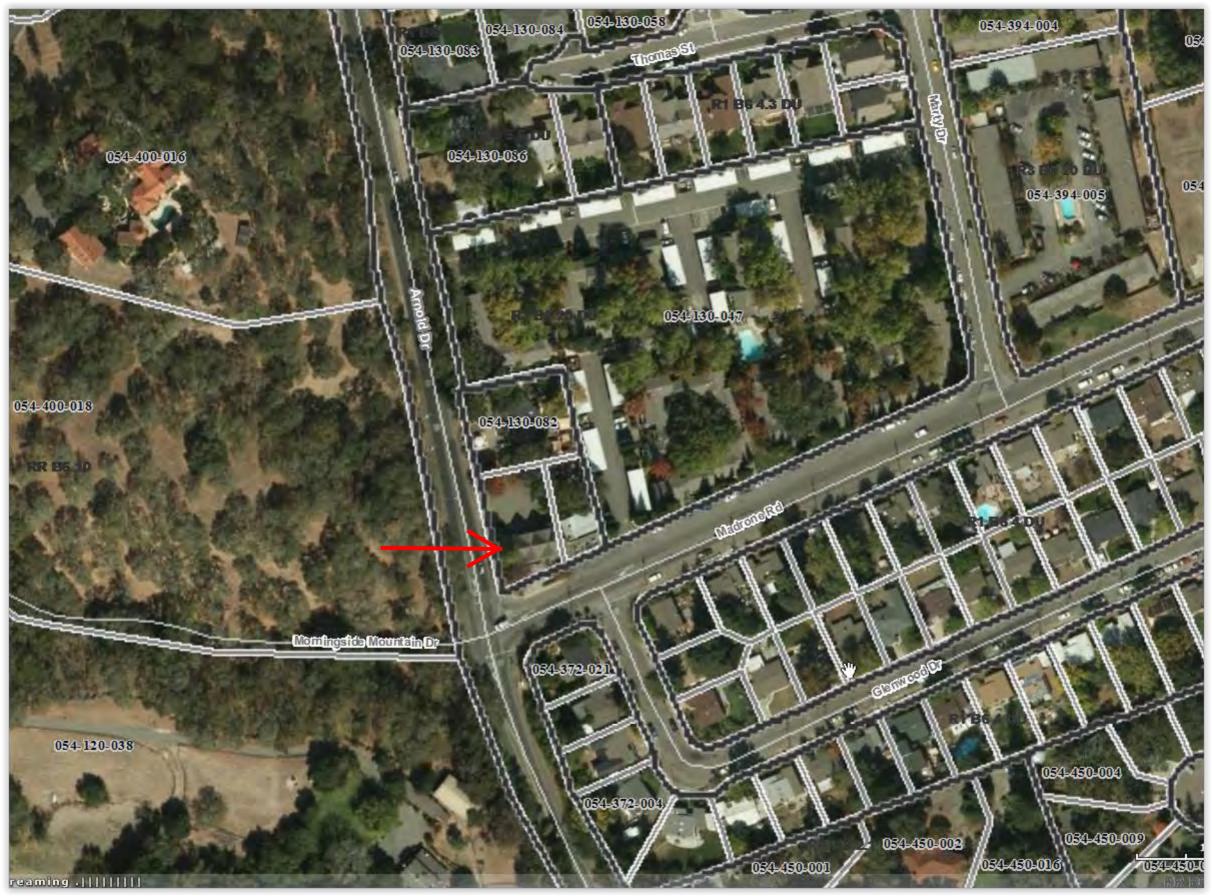
Application Type(s):		File#CPC 17- @c	294
Admin Cert. Compliance	Design Review Admin.	Minor Subdivision	Use Permit
Ag. Or Timber Preserve/Contract	🗹 Design Review Full	Voluntary Merger	Variance
Conditional Cert. of Compliance	General Plan Amendment	Ordinance Interpretation	Zone Change
Cert. of Modification	Lot Line Adjustment	Second Unit Permit	Other:
Coastal Permit	Major Subdivision	Specific/Area Plan Amendment	
Zoning Permit for:			

By placing my contact information (name, address, phone number, email address, etc.) on this application form and submitting it to Sonoma County PRMD, I understand and authorize PRMD to post this application to the internet or public information purposes, including my contact information.

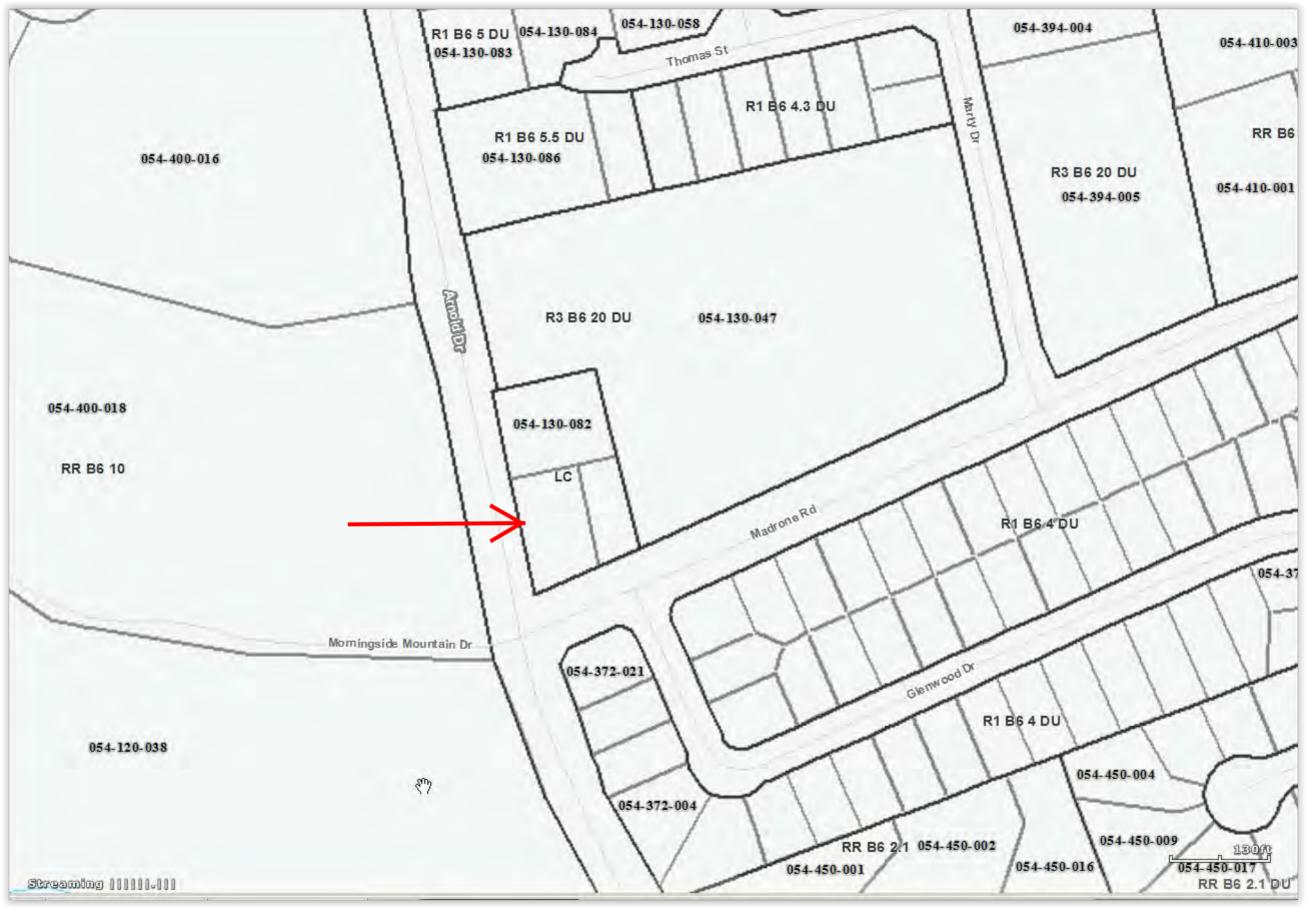
		PRINT	CLEARLY					
	APPLICANT		OWNER (IF OTHER THAN APPLICANT)					
Name Janette Friedman			Name Ergas Properties, LLC					
Mailing Address 911 Lakevil	le Street, #307	Mailing Addr	ess 105 Fa	irway Court * (a	ddress on de	eed)		
City Petaluma	State CA	Zip 94952	City Son	noma		State CA	Zip 95476	
Day Ph (415) 999-8446	Email Jani@apothevert	t.com	Day Ph ( 707	7 039 0844 2 inne	Email sergas	globalmedt	echnologies.net	
Signature Jani FK	Signature Jani FRisdman Date 11/22/17				73 Ergas		Date 11/22/17	
0	THER PERSONS TO	BE NOTIFIED (	If listed they	y must sigr	application f	orm)		
Name/Title			Name/Title					
Mailing Address			Mailing Addre	ess			h	
City	State	Zip	City			State	Zip	
Day Ph()	Email		Day Ph (	)	Email			
Signature		Date	Signature				Date	
		PROJECT I	NFORMATIO	ON				
Address(es) 15499 Arnold	Drive, Glen Ellen, CA 954	442			City Glen E	llen		
Assessor's Parcel Number(s)								
Project Description Conver serving patients in the su compliance. Please see *Correct, updated addres	rrounding community. W detailed application infor	e expect to make mation, site plan,	minor change and other req	s to the site a uired docum	and building to e entation attached	nsure safety		
Acreage .33 acres			Number of new lots proposed 0					
Site Served by Public Water?	Yes 🗌 No		Site Served by Public Sewer Yes No					
	тс	BE COMPLET	ED BY PRM	ID STAFF				
Planning Area	Supervisorial Dis	trict	Latitude		Lon	gitude		
Current Zoning	SR VOH							
General Plan Land Use			Specific/Area Plan					
S.P. Land Use	Violation? Yes No File No.							
Application resolve planning v	iolation?	Penalty app	lication?	Yes No				
Previous Files								
Application accepted by	rystal Ack	V	Date	5- DPG	- 2017			
Approved by	1		Date					

Sonoma County Permit and Resource Management Department 2550 Ventura Avenue, Santa Rosa, CA, 95403-2829, (707) 565-1900

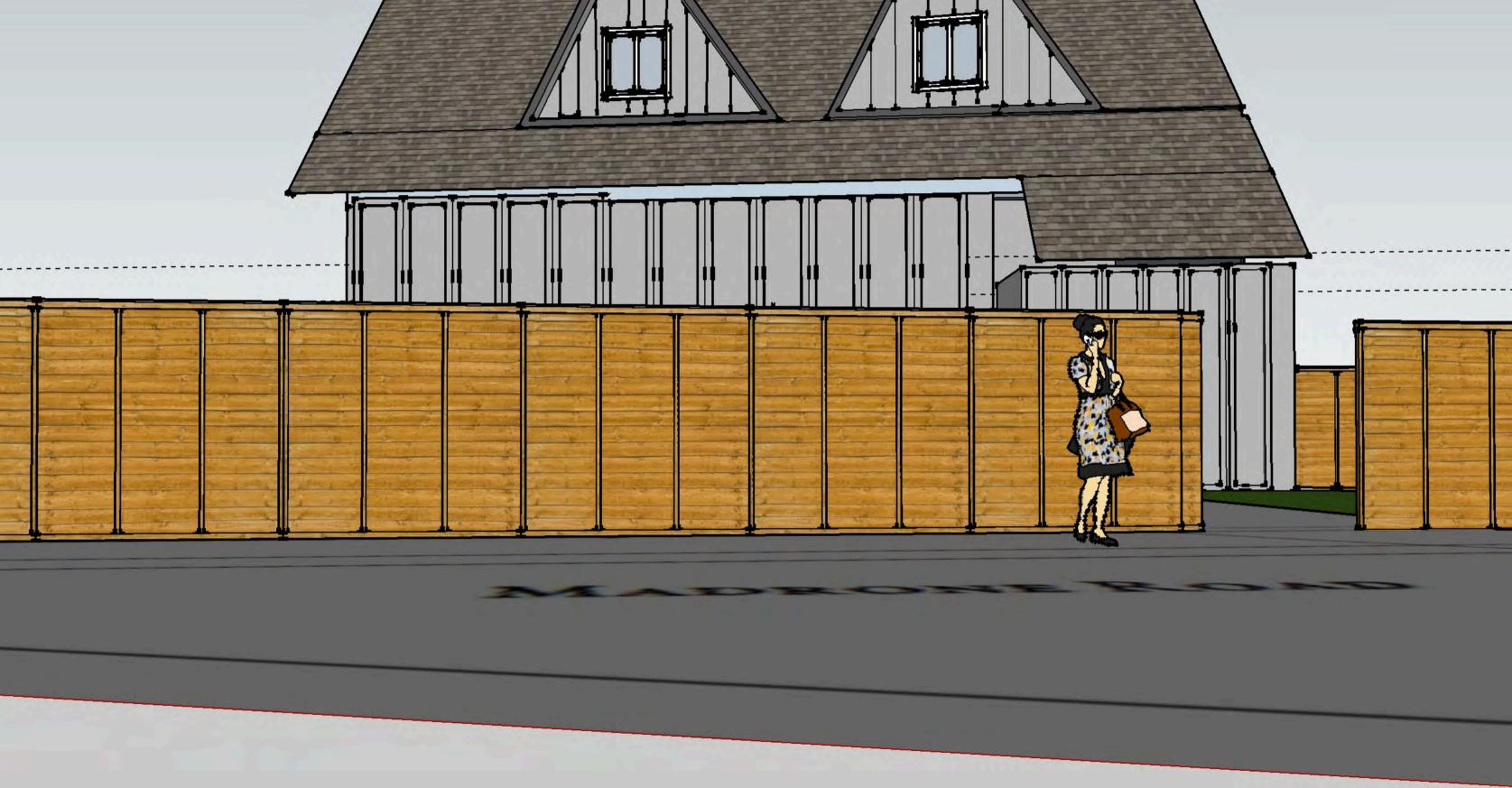












#### CANNABIS TRIP GENERATION PJR-126

Business Name:\_\_\_\_\_APOTHEVERT\_\_\_\_\_Location:\_15499 ARNOLD DRIVE, GLEN ELLEN, CA 95442

Type of Cannabis Operation and Square Footage: DISPENSARY 1891 SQ. FT. RETAIL SPACE

Hours of Operation: 10:00AM - 7:00PM MONDAY THROUGH SATURDAY

Special Hours (harvest, rush processing due to climatic conditions, etc.): N/A

**Please note:** ADT means Average Daily Trips. For purposes of this form, provide traffic generation information in one-way trips. This means that a single round trip is counted as two (2) trips (ADT) i.e., a vehicle driving to the property is counted as one trip. The same vehicle leaving the site is counted as a second trip.

Attach pages as necessary to more fully describe any of the items or circumstances found below.

#### **CANNABIS OPERATIONS**

#### Cannabis Operations - Employee traffic using passenger vehicles, in average ADT

Item Description		Existing ADT NON-CANNAEI BUSINESS		Proposed* (year round) ISADT DISPENSAR		sed* st ) N/A	Proposed* (processing period) ADT N/A		
Assuming Average per Day (Monday - Saturday)	# of employees	# of trips by employees	# of employees	# of trips by employees	# of employees	# of trips by employees	# of employees	# of trips by employees	
Cannabis production ( employees X 3 = ADT) N/A	0	0	0	0					
Storage         (	0	0	0	0					
Administrative (employees X 3 = ADT) includes Management, Employees, Security, Cleaning	5	10	8	16					
Sales         (	0	0	0	0					
Processing         (	0	0	0	0					
Other staff (describe): <u>- current tenants</u> - Distributor vans/vehicles (no	3 I oversize	12 d trucks).	0 6 dist	0 r. 12/w	eek (ass	uming 1 c	istributor	visit per	lay, 6 days)
Totals         Average Per Day           Per Year         (6 week days/week = 313 days per year)	8 ar)	22 6,886	7	18 5,634	0	0	0	0	

permit

\* "Proposed" shall mean existing traffic + new traffic if expansion is approved

Sonoma County Permit and Resource Management Department

2550 Ventura Avenue Santa Rosa CA 95403-2859 (707) 565-1900

www.PermitSonoma.org

Cannabis Operations - Truck traffic associated with cannabis operations (average ADT)

Item Description		biProposed*
Cannabis importation Truck loads per year: Dates of activity/ to/ Vehicle type:	0 0	All incoming inventory will be transported by management in passenger vehicles, not industria trucks.
Cannabis disposal Truck loads per year: Dates of activity/_ to/ Vehicle type:	0	All cannabis disposal will be transported out by management and if "hazardous" will be proper disposed of as per the application information provided.
Miscellaneous Deliveries Truck loads per year: Dates of activity/_ to/ Vehicle type:	0	N/A
Cannabis transportation to distributor /sales Truck loads per year: Dates of activity _/_ to _/ N/A Vehicle type:, # of Cases:	0	N/A
Miscellaneous visitors, UPS, mail, garbage, etc., list items included: USPS, Fedex, UPS deliveries	-Package Delivery 3x/day (Monday-Saturday) -Garbage 1x/week	-Non-inventory Package Delivery expected 2x/day (M-Sat) -Garbage 1x/week
Totals     Trips     Per Year	-Garbage 52 weeks x 2 trips=104 TOTAL TRUCK TRIPS/yr = 1664	-260 week days x 4 trips = 1040 -52 weeks x 2 trips = 104 TOTAL TRUCK TRIPS/yr = 1144

\* "Proposed" shall mean existing traffic + new traffic if expansion is approved

#### **CULTIVATION OPERATIONS**

#### Employee trips associated with cultivation operations (growing of cannabis) in average ADT

Item Description	Existing	Proposed
Cultivation maintenance (year round) (multiply # of employees X 3 for ADT) N/A	0	N/A
Cultivation maintenance (part time during peak season), (multiply # of employees X 3 for ADT) Dates of activity:/ to/ N/A	0	N/A
Totals N/A	0	N/A



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#### SUMMARY (During Non-harvest period)

ADT PER YEAR

Item Description	Existing	Proposed
Employee traffic associated with cannabis operations (includes Distributor visits 1 per day x 6 days/v	6,886 trips with existing	5,634*
Truck traffic associated with cannabis operations	<ul> <li>commercial business at location.</li> <li>0 cannabis-business trips but</li> <li>1,664 trips with existing</li> <li>commercial business at location</li> </ul>	1144*
Miscellaneous Other traffic generators Client/Patients - assuming average 50 visitors/day x 2 trips each, 313 days per year (however should be lower as som	0	31,300*
patients come 2-3 people/vehicle, and some not in vehicles <b>Totals</b> Per Year		38,078 per year or 121 per day

\*Employee and Distributors/Vendors will enter and exit from Madrone Road, into and out of the gated Employee Parking. Clients/Patients will enter and exit from Arnold Drive where there is Customer Parking. Fedex, UPS, USPS will use Arnold Drive.

#### Variation in ADT during the course of a typical full production year N/A

Month	Jan	Feb	Mar.	Apr.	Мау	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Totals												



#### X APOTHEVERT

We have forecast traffic flow to show expected peaks and slower periods throughout the average day.

Parking Lot Hour	Quarter	Front (Arnold)	Front	Back (Madrone)	Back	Front & Back	Front & Back
	Hour	# of Patients/Hr.	# of Patients/Qtr. Hour	# of Employees per Hour	# of Other (vendors, delivery, etc.)	Total New Vehicles Incoming/Qtr. Hour	Total New Vehicles Incoming/Hour
10:00am OPEN	10:00am	5	2	4*		6	9
	10:15am		1			1	
	10:30am		1			1	
	10:45am		1			1	
11:00am	11:00am	4	1		1 Distributor	2	5
	11:15am		1			1	
	11:30am		1			1	
	11:45am		1			1	
12:00pm	12:00pm	6	1			1	6
	12:15pm		2			2	
	12:30pm		2			2	
	12:45pm		1	Shift 1		1	
1:00pm	1:00pm	5	2			2	5
	1:15pm		1			1	
	1:30pm		1			1	
	1:45pm		1			1	
2:00pm	2:00pm	4	1		1 UPS	2	5
	2:15pm		1			1	
	2:30pm		1			1	
	2:45pm		1			1	
3:00pm	3:00pm	5	1			1	9
	3:15pm		1			1	
	3:30pm		1			1	
	3:45pm		2	4*		2	
4:00pm	4:00pm	7	1			1	8
	4:15pm		2			2	
	4:30pm		2			2	
	4:45pm		2		1 Fedex	3	
5:00pm	5:00pm	7	1			1	7
	5:15pm		2			2	
	5:30pm		2	Shift 2		2	
	5:45pm		2			2	
6:00pm	6:00pm	7	2			2	7
	6:15pm		2			2	
	6:30pm		2			2	
	6:45pm		1			1	
7:00pm CLOSE						0	
	7:15pm					0	
TOTAL VEHIC	LES/DAY		50 ients	8 Employees	3 Vendors		57 TAL

\*Management will be overlapping morning and afternoon shifts

Employees include: Management, Receptionist, Sales, Security, Cleaning

Shift #1: 1 Management, 1 Receptionist, 1-2 Sales, 1 Cleaning (for 1 hour/day only)

Shift #2: 1 Management (same as shift #1 so not included in total Shift #2, 1 Receptionist, 2 Sales, 1 Security

Based on existing dispensary traffic, heaviest days in order: Saturday, Friday, Wednesday, Thursday, Monday, Tuesday. Closed Sunday.



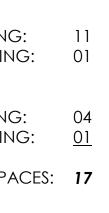
### PARKING

CUSTOMER LOT STANDARD PARKING: 11 ACCESSIBLE PARKING: 01

EMPLOYEES LOT STANDARD PARKING: 04 ACCESSIBLE PARKING: <u>01</u>

TOTAL PARKING SPACES: 17

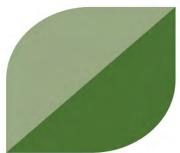
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545 Humboldt Street	Santa Rosa, CA 95404	voice: 707.953.4386	E-Mail: dave@studiosidefx.com	www.studiosidefx.com
APOTHEVERT	NEW RETAIL SPACE			California
				EN ELLEN
				GLEN
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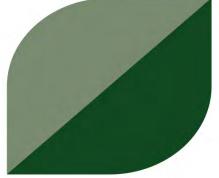
# SONOMA COUNTY MEDICAL CANNABIS DISPENSARY APPLICATION PROPOSAL





#### **PREPARED BY:**

Jani Friedman (415) 999-8446 Jani@APOTHEVERT.com



**DISPENSARY ADDRESS:** 

15499 Arnold Drive, Glen Ellen, CA 95442 Zoning: LC, SR VOH (LC = Limited Commercial, SR = Scenic Resources, VOH = Valley Oak Habitat)

#### SUBMITTED TO:

Sonoma County Planning & Resource Management Division 2550 Ventura Avenue Santa Rosa, CA 95403



#### November 22, 2017

Amy Lyle Sonoma Country Planning & Resource Management Division 2550 Ventura Avenue Santa Rosa, CA 95403

Dear Review Committee:

My name is Jani Friedman and I am the President of APOTHEVERT, a California Nonprofit Mutual Benefit Corporation. I am applying for a medical marijuana dispensary use permit in unincorporated Sonoma County, and intend to adhere to Ordinance No. 6189, Sec. 26-88-256 in its entirety.

Our all female management team brings together decades of professional business know-how, patient experience, community involvement, and practical operational and financial expertise. In our application, we hope to prove that our unique perspective on market whitespace, expected success both operationally and serving the community, will also mean success for Sonoma County. We look forward to working together with you to elevate the patient experience and ensure we are setting a mature, exemplary standard for other counties to follow. Please strongly consider our permit application for approval.

Thank you.

Jani Friedman, *President* APOTHEVERT

911 Lakeville Avenue, #357 Petaluma, CA 94952 (415) 999-8446 Jani@APOTHEVERT.com



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- THE BRAND
- OUR LEADERSHIP TEAM
- OUR ADVISORY TEAM

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- 1. Signed planning application PJR-001
- 2. Signed Indemnification Agreement PJR-011
- 3. Owner/Agent Authorization Form and Copies of Business Entity Documents and Authorization
- 4. Statement of Operator Qualifications
- 5. Proposal Statement
- 6. Location/vicinity map showing project location
- 7. Photographs of proposed dispensary site
- 8. Site Plan drafted by professional draftsman
- 9. Filing Fee calculation

#### IV. APPENDIX – attachments

- A. Site Plan formatted for 24" x 36" requirement
- B. Option to Buy agreement GoodHarold LLC
- C. Deed Ergas Properties, LLC
- D. Renderings of proposed APOTHEVERT dispensary
- E. Images of existing office space, building and outdoor areas
- F. Equipment and Interior Fixture specifications
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#### I. EXECUTIVE SUMMARY

#### Whatever the mind of a man can conceive and believe it can achieve - Napoleon Hill

Our team vision to create a new type of dispensary experience drives us daily. Our passion is to bring safe, high-quality, and regulatory compliant medical cannabis to our Sonoma community in a unique and sublime way. Our foremost goal is to become an asset to our community, by providing a welcoming, comfortable place where all adult patient age groups, ethnicities, and backgrounds can safely obtain cannabis remedies recommended by their doctor, to treat both minor and serious medical conditions. We will advocate for patient's rights by promoting health and empowerment through access and education. Further, we will establish a presence in the community by building and fostering positive relationships with our neighboring residents, public service officers, businesses, government and community leaders. We embrace sustainable business practices and giving back to the community by way of donating funds to the California Human Development Corporation in Santa Rosa.

As a Nonprofit Mutual Benefit Corporation, **APOTHEVERT** will operate in full compliance with Sonoma County laws, as well as the regulations applying to the industry under Proposition 215, State Bill 420, the Attorney General Guidelines, and, in the near future, under MMRSA. We will ensure that all products are solely dispensed to individuals and their caregivers who have been thoroughly vetted through our exhaustive screening and intake processes.



#### **II. ABOUT APOTHEVERT**

#### **OUR MISSION**

Our **APOTHEVERT** founders believe there is a whitespace void in the current medical marijuana dispensary market and we aim to provide a solution, starting in Sonoma County, our beloved home. We ask the Sonoma County PRMD to partner with us to approve our use permit and guide us as we strive to improve the lives of our diverse community.

We expect to change this industry by elevating and professionalizing the patient experience. We will offer a unique services component currently missing with existing dispensaries. We'll support solutions to three key market deficiencies and misconceptions.

#### Challenge #1: CRUSH THE NEGATIVE STIGMA

We're helping to crush the negative stigma around medical marijuana. It's been stigmatized due to its once illegal drug status and association with "stoners" or "potheads" that were anti-establishment. Baby Boomers specifically hold a widespread belief that marijuana in any form is detrimental to individual health and society as a whole. It's true that the an overwhelming 94% of the general population support medical cannabis' legalization<sup>1</sup> yet there is still a stigma held by the individual in becoming a patient. We believe there's a path to change this stigma, making it comfortable and socially acceptable for every adult to explore the health benefits of medical marijuana and determine first hand if it is helpful for them.

**Solution #1**: We've thought long and hard about how to create an inviting and somewhat private atmosphere where newcomers can learn about alternative health solutions without worrying about potentially tarnishing their personal reputation. We want patients to feel as if they are entering a well-lit, professional medical-spa or doctor's office for an appointment, expecting to be greeted by name, informed, and educated on wellness. By helping encourage consumers that it's acceptable to search for health and wellness solutions at a medical marijuana dispensary, we believe we will be helping many additional adults in Sonoma's community.

**Case Study #1**: At 69, Jani's mother Mary Anne was diagnosed with Stage 4 lung cancer and suffered for 9 months before passing. Symptoms included nausea, complete loss of appetite and then extreme weight loss, in addition to severe pain walking, breathing, eating, swallowing and even talking. Despite family encouragement to try alternatives to pharmaceutical drugs that rendered side effects, and living in Colorado, thereby having access to medical marijuana, Mary Anne rejected any attempt to find pain relief or appetite stimulants through a dispensary. For her and many like her, the shame of entering such an establishment and speaking with "those types" was overwhelming. Jani is convinced her mother could have found enormous relief and even postponed her life, if only she would have been open to a medical cannabis alternative. It doesn't have to be this way for others with similar circumstances.

<sup>1</sup>A poll from the independent Quinnipiac University in April 2017



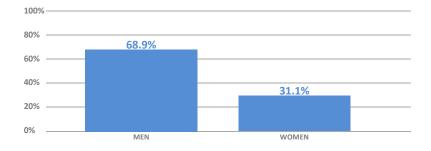
#### Challenge #2: BROADEN PATIENT DEMOGRAPHICS

We've observed that current California dispensaries are homogenized and cater to the core customer: White, Male, aged 21 to 28. The atmosphere is perfect if a patient understands, lives and breathes cannabis. But, if a patient of a different demographic, or new to medical cannabis, enters a dispensary for the first time, they commonly feel out of place, uneducated, and overwhelmed. Dispensary staff also seem to fit tightly into a small sub-set. Catering to the average customer/patient, most dispensaries tend to hire young, beautiful women who dress in scant clothing. We're intimately aware of the "fear factor" experienced by others outside of that demographic.

**Solution #2**. **APOTHEVERT** is aiming to appeal to broader patient demographics, which include older patients, as well as more women and diversity. We have an employment recruiting and training plan that attracts Dispensary Specialists from all walks of life. We believe that relate-ability is paramount. We're mindfully choosing "consultants" of all ages and backgrounds, who are comfortable helping all types of patients and their caregivers. Further, **APOTHEVERT** was designed to be a simple, neutral, comforting, contemporary environment where the patient is the focus of the experience, not the brands or product.

Further, all age groups, ethnic backgrounds, and education levels equally experience symptoms most commonly treated with medical cannabis – anxiety, stress, migraines, and insomnia. Yet, according to research, medical marijuana patients are not equally represented in California. Fifty-eight percent are White, 14% Hispanic, 11% Black, 7% Native American and Asian, and 9% Other or Mixed Race<sup>2</sup>. We're determined to create an inclusive dispensary that better represents our local patient base.

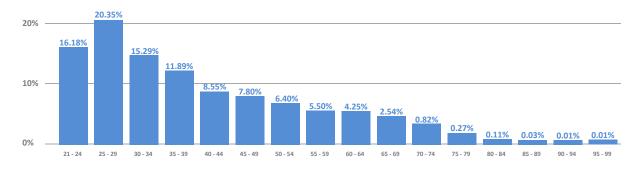
**Case Study #2**: Marijuana pop culture has traditionally centered around the young male smokers and his high times<sup>3</sup>. There's a 2:1 ratio of male vs. female users.



<sup>2</sup>J Drug Policy Anal. 2011 Feb; 4(1): 1.An Analysis of Applicants Presenting to a Medical Marijuana <sup>3</sup>Headset

**AP\oplusTHEVERT** 

According to Headset's research on recreational sales, 20% of the customer loyalty members are 25 to 29 years old. Sixteen percent are 21 to 24 years old, yet the average customer age is 37.6, which is higher than one might expect given stereotypes. People ages 65 to 95 make up less than 5% of customers, yet arguably have the highest need of medical cannabis given multiple health ailments associated with age.



#### Challenge #3: ELEVATE THE PATIENT EXPERIENCE

We polled new patients and caregivers outside of local dispensaries, and spoke to many who had recently visited these dispensaries, to better understand their patient experience. Positive feedback was that the process was efficient and there was a large selection of product. But, we heard overwhelming negative feedback that dispensaries are "intimidating, confusing, not-so-much for me, weird, full of tattoos, cold, salesy, crunchy, smelly, and even voo-doo".

**Solution #3: APOTHEVERT** will be a well-lit, inviting, professional destination, with a medical-spa environment and staff that ensures an elevated patient experience. Our Dispensary Specialists, Management and even security will represent all age groups, and wear standardized, yet casual uniforms. We will offer an Express Lane for patients who know what they want, while other stations will be reserved for more consultative experiences. We've designed our mezzanine level to have a private consultation room that will serve new or existing patients who need a little more time to understand their choices and products. In order to attract more mature patients, we'll be offering an expanded assortment of CBD, sleep, overall health, and wellness products. We'll have a capsule collection of products that balance stress and are stress-free to consume.

In summary, we're taking calculated risks and making a significant investment to update our small part of the industry as we move into 2018 and the future. We hope our patients and our community as a whole will benefit.



#### THE BRAND, APOTHEVERT

"Apothecary" derives from the Ancient Greek word ἀποθήκη (apothḗkē, "a repository, storehouse") via Latin apotheca ("repository, storehouse, warehouse"), Medieval Latin apothecaries ("storekeeper"), and eventually Old French apotecaire. It's original meaning, one that prepares and sells drugs and other medicines; a pharmacist, has experienced a nostalgic revival and been used for a wide variety of modern wellness businesses connoting healing, consultation, and herbal remedies.

Apothecary, as a profession, dates back to 2600 B.C. to ancient Babylon, which provides one of the earliest records of the practice of the apothecary. Clay tablets were found with medical texts recording symptoms, the prescriptions, and the directions for compounding it. The Papyrus Ebers from ancient Egypt, written around 1500 B.C., contain a collection of more than 800 prescriptions, or ancient recipes for the apothecaries of the time. It mentions over 700 different drugs<sup>4</sup>.

In Renaissance Italy, Italian Nuns became a prominent source for medicinal needs. At first they used their knowledge in non-curative uses in the convents to solidify the sanctity of religion among their sisters. As they progressed in skill they started to expand their field to create profit. This profit they used towards their charitable goals. Throughout history, there were ongoing tensions between apothecaries and other medical professions. Throughout medieval times, apothecaries were not trained in universities as physicians were. More often, they were trained through guilds, and apprenticeship. Therefore, their business was typically family-run, by wives or other women of the family who also worked alongside their husbands in the shops, learning the trade themselves. Women were not allowed to train and be educated in universities so this allowed them a chance to be trained in medical knowledge and healing.

"Vert", meaning vegetation-bearing green leaves, the tincture, or simply the color green in French.

Together **APOTHEVERT** is intended to convey a place of legitimacy and confidence, a source of soothing remedies and consultation, a storefront that invites all people of age to learn how to live and heal better naturally. Our goal is help those that wish, to supplement or transition from pharmaceuticals to nature-derived relief and antidotes.

Our logo was designed to represent our Sonoma origins, nodding subtly to our county's grape and olive cultivation and agricultural heritage. We believe it will come to represent growth and personal development for our patients and customers over time.



<sup>4</sup>Wikipedia

#### **OUR LEADERSHIP TEAM**

Our all female leadership team includes professionals with decades of for profit and not-forprofit experience leading specialty retail, business, finance, operations, research and patient advocacy. Our expertise is supplemented by outsourced local experts in legal, accounting, product safety testing and community relations. Our directors and management (the operators) have no felony convictions and are all upstanding citizens in the community. The operators have not applied for any other cannabis related application permits to date.

#### Jani Friedman, 52, President

Janette "Jani" Friedman is a multi-channel health, wellness and beauty industry expert with 30 years of experience in retail merchandising, brand development, business development, design, operations, and technology solutions for the retail supply chain. Formerly the Chief Merchandising Officer at Dermstore, a subsidiary of Target Corporation, she was responsible for curating and growing 500 professional and prestige health and beauty brands. Previously, Jani led new brand development for Guthy-Renker, the largest direct response marketer globally. Prior to Guthy-Renker, she was Managing Director, Investment Banking at Demeter Group where she created and led their Beauty practice focused exclusively on Mergers & Acquisitions. Prior to Demeter Group, Jani was Vice President & Divisional Merchandise Manager at Sephora North America where she was responsible for Skincare & Haircare, Supplements, and Beauty Devices, representing a third of the total business.

Jani received her Bachelor of Science degree with honors from Colorado State University and her M.B.A from Harvard Business School. In addition to her professional accomplishments, Jani has her black belt in Martial Arts and balances her career with raising farm animals and olive trees in Petaluma, California. She is a proud and an active member of St. Vincent de Paul parish in Petaluma.

#### Samantha Smith, 28, Vice-President & Treasurer

Samantha Smith was born and raised in Sonoma County. She graduated from El Molino High School in 2007 and earned two degrees from Santa Rosa Junior College in 2010. Her track record of community involvement through giving back, along with her entrepreneurial spirit, provides the **APOTHEVERT** team with a promising leader.

Even at an early age, Samantha spent summers helping her family grow large gardens in order to donate vegetables to Santa Rosa soup kitchens. Today, she often works alongside her mother at fundraisers for Forestville United Methodist Church. Throughout high school, Samantha, worked at Mom's Apple Pie where she was a Cashier and managed Customer Service. While attending Santa Rosa Junior College she worked at Adel's Restaurant as a hostess & head server, and would regularly manage and serve large groups of over 50 people, unassisted. Samantha graduated from the SRJC with two degrees, one in Social & Behavioral Sciences and one in Real Estate. She developed negotiation skills and often took a leadership role in class projects.

For Samantha, the town of Glen Ellen holds a special place in her heart. For most of her life, she made weekly visits there to visit her grandparents who spent 30 years of their life in Glen Ellen, and loved it



dearly. They took great pride in being active members of the town. Together they founded the Glen Ellen Food Co-op, The Glen Ellen Historical Society, started recycling programs, wrote several books about the town and were the Grand Marshals of the Glen Ellen Village Fair. It is very important to Samantha that this business upholds and accentuates Glen Ellen's unique image and the community centered values that her grandparents devoted their lives to help shape.

#### Teresa Bradbury, 70, Secretary

Teresa "Terry" Bradbury has a 40-year career as a child psychologist that spans both practice and research. Since 2015, Terry has been a School Psychologist at Santa Rosa City Schools, including Monroe and Biella Elementary Schools. Prior to relocating to the Bay Area, Terry was a School Psychologist at Pittsburgh Public Schools, from 1997 to 2010, where she performed her duties in Pittsburgh's inner city area. She assessed student eligibility for placement in special education programs, participated in Instructional Support Teams and counseled students and parents. From 2001 to 2006, Terry was a research associate at the University of Pittsburgh Medical Center. Her work in molecular neurodevelopment for children ages 5-16 resulted in a collection of data that became part of a national database. From 1987 to 1997, Terry was a Specialty Counselor and Psychologist for the Western Psychiatric Institute and Clinic at the University of Pittsburgh Medical Center working in a hospital setting. She has maintained her Psychology License in the State of Pennsylvania and has earned her School Psychologist credential in the State of California.

Whether in her private practice, clinical setting or public school atmosphere her goal has been to understand how children learn and to help design a learning environment that offers the best chance for success. She has worked with children carrying the diagnoses of Autistic Spectrum Disorder, Post Traumatic Stress Disorder, Depression, Eating Disorders, OCD, Substance Abuse and, ADHD and Bi-Polar disorder. Since relocating on the west coast she has developed an interest in PTSD and studied through the International Association of Trauma Professionals completing several specialty programs. Her hobbies include gardening and animals, and she's a proud mother and grandmother.

Terry earned both her Bachelor degree and Masters degree in Educational Psychology from Duquesne University in Pittsburgh, Pennsylvania.



#### **ADVISORY TEAM**

**APOTHEVERT** advisory team consists of local experts and firms that complement the management team and provide specific experience and solutions to our business needs. We've included profiles of a select group of our advisors.

**LEGAL** – Beyers Costin Simon was established over 40 years ago in Santa Rosa and has built a reputation as one of the top real estate and business law firms in the North Bay. We trust their experience and longevity - they have broad experience in all aspects of transactions including business entity formation, corporate financing, private offerings, mergers & acquisitions, and real property financing, construction, development and leasing. We chose BCS in part because they align with our philosophy of giving back. All BCS lawyers serve in positions of civic leadership, including as school board members, church leaders, youth sports coaches and more. In addition to individual commitments, the firm sponsors the Children's Museum of Sonoma County, Wells Fargo Center for the Arts, Main Stage West, and Shakespeare in the Cannery. In 2015, the North Bay Business Journal recognized the firm as a 2015 Corporate Philanthropy Award recipient.

**ACCOUNTING & FINANCE** – Jeremiah Scott is a Senior Tax Accountant at Sun-Kap Enterprises. He holds a B.S. in Accounting from California State University, Los Angeles, and an M.B.A. from Bond University in Australia where he was Valedictorian, and earned a spot on the Vice Chancellor's List of Academic Excellence, the Dean's List of Academic Excellence, and is a six time recipient of First in Class Award.

**PRODUCT TESTING** – SC Labs, the industry's most trusted cannabis lab, will be advising **APOTHEVERT** to ensure quality, safety, and credibility standards are met on a broad range of products. Throughout 2018 and until all distributors are compliant with product testing, **APOTHEVERT** will be testing select product to ensure safety. In 2010, SC Labs Co-founders developed the cannabis industry's first testing standards. These guidelines are now widely adopted by the cannabis community, regulators, governments, and many organizations.

**COMMUNITY** – Bari Williams, a top real estate agent with Sotheby's Sonoma will be advising **APOTHEVERT** on opportunities to improve our relationship and support of the local community. Bari's entire career has been dedicated to fulfilling her clients' needs and desires and her results speak for themselves with a long list of satisfied clients who keep coming back. Her business success can be attributed to her love of her chosen career, her strong knowledge of the Sonoma Valley marketplace and the dedication she brings to the role. A longtime resident of Sonoma, Bari believes it is important to give back to her community. She is a substantial contributor to the Dunbar Elementary Art Department and Sonoma Overnight Support that assists the homeless in the Valley. She is also an annual team participant in Relay for Life, as well as a member of Impact100. As an active member of Impact100, she is able to experience the heart and soul of the community by supporting the work of local nonprofits.



#### III. CANNABIS SUPPLY CHAIN BUSINESS USE PERMIT APPLICATION REQUIREMENTS PJR-124

- 1. Planning Application (PJR-001) signed by property owner, officers and shareholders associated with **APOTHEVERT.**
- 2. Indemnification Agreement signed (PJR-011).
- 3. Owner/Agent Authorization Form signed.



### Cannabis Supply Chain Business Use Permit Application Requirements PJR-124

**PURPOSE:** The Medical Cannabis Land Use Ordinance (Ord #6189) was adopted December 20, 2016 and created regulations related to Medical Cannabis Cultivation and related uses. No recreational cannabis uses or sales are currently allowed. This application should be used for cannabis manufacturing (both edible and extraction), laboratories, distributor, transporter, and dispensaries.

**ADDITIONAL PERMIT REQUIREMENT:** A Health Permit with the County Environmental Health & Safety Division is required for edible cannabis manufacturing and dispensaries.

**MINOR AND CONDITIONAL USE PERMIT PROCEDURE:** The applicant submits a complete Medical Cannabis Cultivation application to the Planning Division at the Permit Sonoma zoning cubicle. After a complete application is submitted, a project planner in the Project Review Division is assigned to the project. Referrals are sent to various Permit Sonoma Divisions, County departments, and State agencies for review, comment(s) and condition(s). The project planner then reviews all this information in detail and performs a site visit. The project planner then makes a decision on the level of environmental review required and carries out any necessary documentation consistent with the California Environmental Quality Act (CEQA).

After the environmental review is completed, the planner will either prepare to approve the project administratively or set a date for a public hearing before the Board of Zoning Adjustments. A notice of the public hearing or hearing waiver is posted at the property and sent to owners of the property within 300 feet of the site. If a hearing is scheduled, all interested persons are given an opportunity to comment on the proposed Use Permit at the public hearing. If the project is approved by the Board, there is a ten (10) day appeal period for appeals to the Board of Supervisors. All cannabis permits will be issued for one year from the date of approval and will expire if not renewed.

**REQUIRED APPLICATION MATERIALS:** A complete application must include all of the following:

- 1. Planning Application (<u>PJR-001</u>) signed by all property owners, officers and shareholders associated with operation.
- 2. Indemnification Agreement form PJR-011, signed by the applicant.
- **3.** Owner/Agent Authorization Form (lease agreement, purchase contract, etc.) and copies of Business Entity Documents and Authorization (articles of incorporation, etc.).
- **4. M** Statement of Operator Qualifications:
  - a. Disclose any felony convictions.
  - b. Include the number of employees (both permanent year-round and temporary) and if they are 21 years of age or older.
  - c. Please list and attach any other cannabis related applications that the operator(s) have applied for.





- **5.** Proposal Statement. This shall be a written statement that should include descriptions of how the operation including the following information:
  - a. Description of the Existing Use and Property.

List and identify on site plan any existing easements.

Describe any existing industrial, commercial, and residential uses.

b. Description of the Proposed Cannabis Use and Operational Plan

VInclude the type(s) of cannabis businesses on site, even if under a separate application.

What structures and/or tenant improvements are proposed? Does anything need to be legalized?

Describe the cannabis use and including a full narrative on the process and all specifications for equipment to be used.

Dispensaries Only- Will you be operating a delivery service? If yes, please describe the plan for delivery in detail.

c. Provide copies of any studies or documentation in the following areas:

Number and type of facilities.

Square footage of cannabis uses.

Setbacks and separation from sensitive uses (for dispensaries only).

Fire Prevention Plan.

Hazardous Materials – include list of all hazardous materials proposed for use on site and an associated Hazardous Materials Plan.

Exterior Lighting Plan.

Signage Plan with full proposed design and photographs of proposed location.

N Parking.

Stormwater Management Plan.

Security Plan.

Odor Control Plan.

Hours of operation.

Water Supply Details including a "will serve" letter from municipal water district if applicable.

Wastewater Management Plan – septic system, sewer system, etc.

Product Disposal- include a description of the plan to dispose of any cannabis product that is not sold that protects it from being ingested by an animal or person.

6. ▼ Location/vicinity map (8 ½ in. X 11 in.) showing where the project is located in relation to nearby lots, streets, highways and/or major natural features (e.g., locator maps & road maps).

Photographs, including aerials, of the proposed development site.



7.

Sonoma County Permit and Resource Management Department 2550 Ventura Avenue Santa Rosa CA 95403-2859 (707) 565-1900

- 8. Site Plan. Include either a 24 in. x 36 in. or 11 in. x 17 in. site plan and one reduced site plan (8 ½ in. x 11 in.). This reduced site plan must clearly depict the information shown on the full-sized site plan. Full sized plans must be folded. Preparation of the site plan by a professional draftsperson, architect, or engineer is strongly recommended. If the existing site is to be greatly modified by the proposed project (removal of existing buildings, vegetation), both an Existing Site Plan and a Proposed Site Plan are required.
  - a. All Site plans shall meet the Minimum Standard Site Plan Requirements (Form CSS-019) and include the following;

Storage area/structure for hazardous materials.

Area(s) where harvested Cannabis will be stored.

**9.** Filing fee – see the current PRMD Project Review Fee Schedule.

APPLICANTS PROVIDING FALSE OR MISLEADING INFORMATION IN THE PEMRITTING PROCESS WILL RESULT IN REJECTION OF THE APPLICATION AND/OR NULLIFICATION OR REVOCATION OF ANY ISSUED PERMIT.



Sonoma County Permit and Resource Management Department 2550 Ventura Avenue Santa Rosa CA 95403-2859 (707) 565-1900

## Planning Application

Application Type(s):		File #	
Admin Cert. Compliance	Design Review Admin.	Minor Subdivision	Use Permit
Ag. Or Timber Preserve/Contract	Design Review Full	Voluntary Merger	Variance
Conditional Cert. of Compliance	📕 General Plan Amendment	Ordinance Interpretation	Zone Change
Cert. of Modification	Lot Line Adjustment	Second Unit Permit	Other:
Coastal Permit	Major Subdivision	Specific/Area Plan Amendment	
Zoning Permit for:			

By placing my contact information (name, address, phone number, email address, etc.) on this application form and submitting it to Sonoma County PRMD, I understand and authorize PRMD to post this application to the internet or public information purposes, including my contact information.

PRINT CLEARLY									
APPLICANT				OWNER (IF OTHER THAN APPLICANT)					
Name Janette Friedman				Name Ergas Properties, LLC					
Mailing Address 911 Lakeville Street, #307				Mailing Addre	ss 105 Fair	way Court	* (address on d	eed)	
City Petaluma		State CA	Zip 94952	City Sond	oma		C State A	Zip 95476	
Day Ph (415) 999-8446	Email Jani	@apothevert.	.com	Day Ph ( 707)		r .	rgas@globalmedt	echnologies.net	
Signature ani FR	ani FRisdman Date 11/22/17			Signature	Saluters	<del>- Mas</del> 28447		Date 11/22/17	
TO 7	THER PER	SONS TO	BE NOTIFIED (I	f listed they	must sign	applicati	on form)		
Name/Title				Name/Title					
Mailing Address				Mailing Addres	SS				
City		State	Zip	City			State	Zip	
Day Ph()	Email			Day Ph()		Email			
Signature			Date	Signature				Date	
PROJECT INFORMATION									
Address(es) 15499 Arnold D	Drive, Glen E	Ellen, CA 954	42			City GI	en Ellen		
Assessor's Parcel Number(s)									
· · ·		•	•	-			ERT Medical Marijuana Dispensary,		
	0	,		ninor changes to the site and building to ensure safety and and other required documentation attached.					
			, , ,	53 Cabot Way, Napa, CA 94559.					
Acreage .33 acres				Number of new lots proposed 0					
Site Served by Public Water?	Ye	es 🗌 No		Site Served by Public Sewer Yes 🗌 No					
		TO	BE COMPLETE	ED BY PRMI	O STAFF			_	
Planning Area	Sup	pervisorial Dist	rict	Latitude			Longitude		
Current Zoning									
General Plan Land Use				Specific/Area	a Plan				
S.P. Land Use				Violation? Yes No File No.					
Application resolve planning violation?				Penalty appli	cation?	Yes	No		
Previous Files									
Application accepted by				Date					
Approved by				Date					
				Date					

Sonoma County Permit and Resource Management Department

2550 Ventura Avenue, Santa Rosa, CA, 95403-2829, (707) 565-1900

02/02/2016



#### Indemnification Agreement PJR-011

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"As part of this application, applicant agrees to defend, indemnify, release and hold harmless the County, its agents, officers, attorneys, employees, boards and commissions from any claim, action or proceeding brought against any of the foregoing individuals or entities, the purpose of which is to attack, set aside, void or annul the approval of this application or the adoption of the environmental document which accompanies it. This indemnification shall include, but not be limited to, damages, costs, expenses, attorney fees or expert witness fees that may be asserted by any person or entity, including the applicant, arising out of or in conjunction with the approval of this application, whether or not there is concurrent passive or active negligence on the part of the County. If, for any reason any portion of this indemnification agreement is held to be void or unenforceable by a court of competent jurisdiction, the remainder of the agreement shall remain in full force and effect."

Janette Friedman	Jani FRisdman	
Applicant Name	Applicant Signature DocuSigned by:	
Sanders D. Ergas	Sanders Ergas	
Owner Name	Owner Signature	
11/22/17		
Date	File No.	
	File No.	

NOTE: The purpose of the Indemnification Agreement is to allow the County to be held harmless in terms of potential legal costs and liabilities in conjunction with permit processing and approval.

#### AUTHORIZATION OF AGENT TO ACT ON PROPERTY OWNER'S BEHALF

## Note: The following Authorization Form is required to be completed by the property owner <u>only</u> when designating an agent of the property owner to apply for a construction permit for the Owner-Builder.

Excluding the Notice to Property Owner, the execution of which I understand is my personal responsibility, I hereby authorize the following person(s) to act as my agent(s) to apply for, sign, and file the documents necessary to obtain an Owner-Builder Permit for my project.

Scope of Construction Project (Description of Work) Additional fencing, minor changes to lighting, doors.

Project Address 15499 Arnold Drive, Glen Ellen, CA 95442

Name of Authorized Agent <u>Janette Friedman</u> Phone # 415-999-8446

Address of Authorized Agent \_\_911 Lakeville Street, #307, Petaluma, CA 94952

Signature of Authorized Agent\_\_\_\_

Jani FRiedman

Note: A copy of the owner's driver's license, form notarization or other verification acceptable to the agency is required to be presented when the permit application is submitted to verify the property owner's signature.

C	— DocuSigned by:		
Property Owner's Signature	Sanders Ergas ===5047F25732B447	Date	11/22/17
	E3D47F25732B447		

a. Copy of APOTHEVERT Business Entity Bylaws and Articles of Incorporation.



#### BYLAWS OF APOTHEVERT A California Nonprofit Mutual Benefit Corporation

#### **ARTICLE 1. OFFICES**

#### SECTION 1. PRINCIPAL OFFICE

The principal office of the corporation for the transaction of business is located at 911 Lakeville Avenue #357, Petaluma, in Sonoma County, California.

#### SECTION 2. CHANGE OF ADDRESS

The county of the corporation's principal office can be changed only by a majority of the Board of Directors or an amendment of the Bylaws.

#### SECTION 3. OTHER OFFICES

The corporation may also have offices at such other places, within or without the State of California, where it is qualified to do business, as its business may require and as the Board of Directors may, from time to time, designate.

#### **ARTICLE 2. PURPOSES**

#### SECTION 1. OBJECTIVES AND PURPOSES

The primary objectives and purposes of this corporation shall be a medical cannabis dispensary.

#### **ARTICLE 3. MEMBERS**

#### SECTION 1. DETERMINATION OF MEMBERS

This corporation shall make no provisions for members, however, pursuant to the Nonprofit Mutual Benefit Corporation law of the State of California, any action which would otherwise, under law or the provisions of the Articles of Incorporation or Bylaws of this corporation, require approval by a majority of all members or approval by the members, shall only require the approval of the Board of Directors.

#### SECTION 2. ASSOCIATES

Nothing in this Article shall be construed as limiting the right of this corporation to refer to persons associated with it as "members," even though such persons are not members, and no such reference shall constitute anyone a member, with the meaning of the California Nonprofit Mutual Benefit Corporation Law. The corporation may confer by amendment of its Articles of Incorporation or of these Bylaws some or all of the rights of a member, as set forth in the California Nonprofit Mutual Benefit Corporation Law, upon any person or persons who do not have the right to vote for the election of Directors or on a disposition of the assets of the corporation or on a merger or on a dissolution or on changes to the corporation's Articles of Incorporation or these Bylaws, but no such person shall be a member.

#### **ARTICLE 4. DIRECTORS**

#### SECTION 1. NUMBER

The corporation shall have between three (3) and ten (10) Directors, and collectively they shall be known as the Board of Directors. The number may be changed by amendment of this Bylaw, or by repeal of this Bylaw and adoption of a new Bylaw, as provided in these Bylaws.

#### SECTION 2. POWERS

The business and affairs of this corporation shall be managed and all corporate powers shall be exercised by or under the direction of the Board of Directors.

The Board of Directors may delegate the management of the activities of the corporation to any person or persons, a management company or committees however composed, provided that the activities and affairs of the corporation shall be managed and all corporate powers shall be exercised under the ultimate direction of the Board of Directors.

#### **SECTION 3. DUTIES**

It shall be the duty of the Directors to:

(a) Perform any and all duties imposed on them collectively or individually by law, by the Articles of Incorporation of this corporation, or by these Bylaws.

(b) Appoint and remove, employ and discharge, and, except as otherwise provided in these Bylaws, prescribe the duties and fix the compensation, if any, of all Officers, agents and employees of the corporation.

(c) Supervise all Officers, agents and employees of the corporation to assure that their duties are performed properly.

(d) Meet at such times and places as required by these Bylaws.

(e) Register their addresses with the Secretary of the corporation, and acknowledge that notices of meetings mailed to them at such addresses shall be valid notices thereof.

#### SECTION 4. TERMS OF OFFICE

Directors elected to the Board shall serve for a five (5) year term and thereafter on an annual one (1) year term until the next annual meeting for the election of the Board of Directors as specified in these Bylaws, and until his or her successor is elected.

#### **SECTION 5. COMPENSATION**

Directors shall serve without compensation except that they may be allowed and paid their actual and necessary expenses incurred in attending Directors meetings. In addition, they shall be allowed reasonable advancement or reimbursement for expenses incurred in the performance of their regular duties as specified in Section 3 of this Article. Directors may not be compensated for rendering services to the corporation in any capacity other than Director unless such other compensation is reasonable and is allowable under the provisions of Section 6 of the Article.

#### SECTION 6. RESTRICTION REGARDING INTERESTED DIRECTORS

Notwithstanding any other provision of the Bylaws, not more than forty-nine percent (49%) of the persons serving on the Board may be interested persons. For purposes of this Section, "interested persons" means either:

(a) any person currently being compensated by the corporation for services rendered it within the previous twelve (12) months, whether as a full- or part-time officer or other employee, independent contractor, or otherwise, excluding any reasonable compensation paid to a Director as Director; or

(b) any brother, sister, ancestor, descendant, spouse, brother-in-law, sister-in-law, son- in-law, daughter-in-law, mother-in-law, or father-in-law of any such person.

#### SECTION 7. PLACE OF MEETINGS

Meetings shall be held at the principal office of the corporation unless otherwise provided by the Board or at such place within or without the State of California which has been designated from time to time by resolution of the Board of Directors.

In the absence of such designation, any meeting not held at the principal office of the corporation shall be valid only if held on the written consent of all Directors given either before or after the meeting and filed with the Secretary of the corporation or after all board members have been given written notice of the meeting as hereinafter provided for special meetings of the Board.

Any meeting, regular or special, may be held by telephone conference or similar communications equipment, so long as all Directors participating in such meeting can hear one another.

#### SECTION 8. REGULAR AND ANNUAL MEETINGS

Regular meetings of Directors shall be held November 30<sup>th</sup>, unless such day falls on a legal holiday, in which event the regular meeting shall be held at a time and location designated by the President.

At the annual regular meeting of Directors, the Directors shall be elected by the Board of Directors. Cumulative voting for the election of Directors shall not be permitted. The candidates receiving the highest number of votes up to the number of Directors to be elected shall be elected. Each Director shall cast one vote, with voting by ballot only.

#### SECTION 9. SPECIAL MEETINGS

Special meetings of the Board of Directors may be called by the Chairman of the Board, the President, the Vice-President, the Secretary, or by any two Directors, and such meetings shall be held at the place, within or without the State of California, designated by the person or persons calling the meeting, and in the absence of such designation, at the principal office of the corporation.

#### SECTION 10. NOTICE OF MEETINGS

Regular meetings of the Board may be held without notice.

Special meetings of the Board shall be held upon four (4) days notice by first-class mail or forty-eight (48) hours notice delivered personally, by telephone, or by electronic transmission. Notice will not be given by electronic transmission if the corporation is unable to deliver two consecutive notices to a Director by that means, or if the inability to deliver the notice becomes known to the Secretary or other person responsible for giving such notice. Such notices shall be addressed to each Director at his or her address as shown on the books of the corporation.

Notice of the time and place of holding an adjourned meeting need not be given to absent, Directors if the time and place of the adjourned meeting are fixed at the meeting adjourned and if such adjourned meeting is held no more than twenty-four (24) hours from the time of the original meeting.

Notice shall be given of any adjourned regular or special meeting to Directors absent from the original meeting if the adjourned meeting is held more than twenty-four (24) hours from the time of the original meeting.

#### SECTION 11. CONTENTS OF NOTICE

Notice of meeting not herein dispensed with shall specify the place, day and hour of the meeting. The purpose of any Board meeting need not be specified in the notice.

#### SECTION 12. WAIVER OF NOTICE AND CONSENT TO HOLDING MEETINGS

The transactions of any meeting of the Board of Directors, however called and noticed or wherever held, are as valid as though the meeting had been duly held after regular call and notice, provided a quorum, as hereinafter defined, is present and provided that either before or after the meeting each Director not present signs a waiver of notice, a consent to holding the meeting, or an approval of the minutes thereof. All such waivers, consent, or approvals, shall be filed with the corporate records or made a part of the minutes of the meeting. Notice of a meeting shall also be deemed given to any Director who attends the meeting without protesting before or at its commencement about lack of adequate notice.

#### SECTION 13. QUORUM FOR MEETINGS

A quorum shall consist of a majority of Directors.

Except as otherwise provided in these Bylaws or in the Articles of Incorporation of this corporation, or by law, no business shall be considered by the Board at any meeting at which a quorum, as herein defined, is not present, and the only motion which the Chair shall entertain at such meeting is a motion to adjourn. However, a majority of the Directors present at such meeting may adjourn from time to time until the time fixed for the next regular meeting of the Board.

The Directors present at a duly called and held meeting at which a quorum is initially present may continue to do business notwithstanding the loss of a quorum at the meeting due to a withdrawal of Directors from the meeting, provided that any action thereafter taken must be approved by at least a majority of the required quorum for such meeting or such greater percentage as may be required by law, or the Articles of Incorporation or Bylaws of this corporation.

#### SECTION 14. MAJORITY ACTION AS BOARD ACTION

Every act or decision done or made by a majority of the Directors present at a meeting duly held at which a quorum is present is the act of the Board of Directors, unless the Articles of Incorporation or Bylaws of this corporation, or provisions of the California Nonprofit Mutual Benefit Corporation Law, particularly those provisions relating to appointment of committees, approval of contracts or transactions in which a Director has a material financial interest and indemnification of Directors, require a greater percentage or different voting rules for approval of a matter of the Board.

#### SECTION 15. CONDUCT OF MEETINGS

Meetings of the Board of Directors shall be presided over by the Chairman of the Board, or if no such person has been so designated or, in his or her absence, the President of the corporation or, in his or her absence, by the Vice-President of the corporation or, in the absence of these persons, by a Chairman chosen by a majority of the Directors present at the meeting. The Secretary of the corporation shall act as Secretary of all meetings of the Board, provided that in his or her absence, the presiding officer shall appoint another person to act as Secretary of the meeting. Meetings shall be governed by <u>Robert's Rules of Order</u>, as such rules may be revised from time to time, insofar as such rules are not inconsistent with or in conflict with these Bylaws, with the Articles of Incorporation of this corporation, or with provisions of the law.

#### SECTION 16. ACTION BY UNANIMOUS WRITTEN CONSENT WITHOUT MEETING

Any action required or permitted to be taken by the Board of Directors under any provision of law may be taken without a meeting, if all Directors shall individually or collectively consent in writing to such action. Such written consent or consents shall be filed with the minutes of the proceeding of the Board.

Such action by written consent shall have the same force and effect as the unanimous vote of the Directors. Any certificate or other document filed under any provision of law which relates to action so taken shall state that the action was taken by unanimous written consent of the Board of Directors without a meeting and the Bylaws of this corporation authorize the Directors to so act, and such statement shall be prima facie evidence of such authority.

#### SECTION 17. VACANCIES

Vacancies on the Board of Directors shall exist (1) on the death, resignation or removal of any Director, and (2) whenever the number of authorized Directors is increased.

The Board of Directors may declare vacant the office of a Director who has been declared of unsound mind by a final order of court, or convicted of a felony, or been found by a final order or judgment of nay court to have breached any duty under the California Mutual Corporation Law.

Directors may be removed without cause by a majority of the Directors then in office.

Any Director may resign effective upon giving written notice to the Chairman of the Board, the President or the Secretary of the Board of Directors, unless the notice specifies a later time for the effectiveness of such resignation.

No Director may resign if the corporation would then be left without a duly elected Director or Directors in charge of its affairs, except upon notice to the Attorney General of the State of California.

Vacancies on the Board may be filled by approval of the Board or, if the number of Directors then in office is less that a quorum, by (1) the unanimous written consent of the Directors then in office, (2) the affirmative vote of a majority of the Directors then in office at a meeting held pursuant to notice or waivers of notice complying with this Article of these Bylaws, or (3) a sole remaining Director.

A person elected to fill a vacancy as provided in this Section shall hold office until the next annual election of the Board of Directors or until his or her death, resignation or removal from office.

#### SECTION 18. NON-LIABILITY OF DIRECTORS

The Directors shall not be personally liable for the debts, liabilities, or other obligations of the corporation.

# SECTION 19. INDEMNIFICATION BY CORPORATION OF DIRECTORS, OFFICERS, EMPLOYEES AND OTHER AGENTS

To the extent that a person who is or was a Director, officer, employee or other agent of this corporation has been successful on the merits in defense of any civil, criminal, administrative or investigative proceeding brought to procure a judgment against such person by reason of the fact that he or she is, or was, an agent of the corporation, or has been successful in defense of any claim, issue or matter, therein, such person shall be indemnified against expenses actually and reasonably incurred by the person in connection with such proceeding.

If such person either settles any such claim or sustains a judgment against him or her, then indemnification against expenses, judgments, fines, settlements and other amounts reasonably incurred in connection with such proceedings shall be provided by this corporation but only to the extent allowed by California Nonprofit Mutual Benefit Corporation Law.

## SECTION 20. INSURANCE FOR CORPORATE AGENTS

The Board of Directors may adopt a resolution authorizing the purchase and maintenance of insurance on behalf of any agent of the corporation (including a Director, officer, employee or other agent of the corporation) against any liability other than for violating provisions of law relating to self-dealing asserted against or incurred by the agent in such capacity or arising out of the agent's status as such, whether or not the corporation would have the power to indemnify the agent against such liability under the provisions of the California Nonprofit Mutual Benefit Corporation Law.

# **ARTICLE 5. OFFICERS**

#### SECTION 1. NUMBER OF OFFICERS

The initial Officers of this corporation shall be a President, a Secretary, and a Treasurer. The corporation may also have, as determined by the Board of Directors, a Chairman of the Board, one or more Vice-Presidents, Assistant Secretaries, Assistant Treasurers, or other Officers. Any number of offices may be held by the same person except that neither the Secretary nor the Treasurer may serve as the President or the Chairman of the Board.

#### SECTION 2. QUALIFICATION, ELECTION, AND TERM OF OFFICE

Any person may serve as officer of this corporation. Officers shall be elected by the Board of Directors, at any time, and each officer shall hold office until he or she resigns or is removed or is otherwise disqualified to serve, or until his or her successor shall be elected and qualified at the next annual meeting of the Board of Directors, whichever occurs first.

#### SECTION 3. SUBORDINATE OFFICERS

The Board of Directors may appoint such other Officers or agents as it may deem desirable, and such Officers shall serve terms, have such authority, and perform such duties as may be prescribed from time to time by the Board of Directors.

#### SECTION 4. REMOVAL AND RESIGNATION

Any officer may be removed, either with or without cause, by the Board of Directors, at any time. Any Officer may resign at any time by giving written notice to the Board of Directors, the President or Secretary of the corporation. Any such resignation shall take effect at the date of the receipt of such notice or at any later date specified therein, and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective. The above provisions of the Section shall be superseded by any conflicting terms of a contract which has been approved or ratified by the Board of Directors relating to the employment of any officer of the corporation.

#### SECTION 5. VACANCIES

A vacancy in any Office because of death, resignation, removal, disqualification, or any other cause shall be filled only in the manner prescribed in these Bylaws for regular appointments to that Office.

#### SECTION 6. DUTIES OF PRESIDENT

The President shall be the chief executive officer of the corporation and shall, subject to the control of the Board of Directors, supervise and control the affairs of the corporation and the activities of the Officers. He or she shall perform all duties incident to his or her office and such other duties as may be required by law, by the Articles of Incorporation of this corporation, or by these Bylaws, or which may be prescribed from time to time by the Board of Directors.

Unless another person is specifically appointed as Chairman of the Board of Directors, the President shall preside at all meetings of the Board of Directors. Except as otherwise expressly provided by law, by the Articles of Incorporation, or by these Bylaws, he or she shall, in the name of the corporation, execute such contracts, checks, or other instruments which may from time to time be authorized by the Board of Directors. The President shall be responsible for keeping the Board informed at all times of staff performance as related to program objectives, and for implementing any personnel policies adopted by the Board.

#### SECTION 7. DUTIES OF VICE-PRESIDENT

In the absence of the President, or in the event of his or her inability or refusal to act, the Vice-President (if one is selected) shall perform all the duties of the President, and when so acting shall have all the powers of, and be subject to all the restrictions on, the President. The Vice-President shall have other powers and perform such other duties as may be prescribed by law, by the Articles of Incorporation, or by these Bylaws, or as may be prescribed by the Board of Directors.

# SECTION 8. DUTIES OF SECRETARY

The Secretary shall:

(a) Certify and keep at the principal office of the corporation the original, or a copy, of these Bylaws as amended or otherwise altered to date.

(b) Keep at the principal office of the corporation or at such other place as the Board may determine, a book of minutes of all meetings of the Directors, and, if applicable, meetings of committees of Directors, recording therein the time and place of holding, whether regular or special, how called, how notice thereof was given, the names of those present or represented at the meeting, and the proceedings thereof.

(c) See that all notices are duly given in accordance with the provisions of these Bylaws or as required by law.

(d) Be custodian of the records and of the seal of the corporation and see that the seal is affixed to all duly executed documents, the execution of which on behalf of the corporation under its seal is authorized by law or by these Bylaws.

(e) Exhibit at all reasonable times to any Director of the corporation, or to his or her agent or attorney, on request therefore, the Bylaws, the membership book, and the minutes of the proceedings of the Directors of the corporation.

In general, perform all duties incident to the office of Secretary and such other duties as may be required by law, by the Articles of Incorporation of this corporation, the Organizational Minutes, or by these Bylaws, or which may be assigned to him or her from time to time by the Board of Directors.

# SECTION 9. DUTIES OF TREASURER

Subject to the provisions of these Bylaws relating to the "Execution of Instruments, Deposits and Fund", the Treasurer shall:

(a) Have charge and custody of, and be responsible for, all funds and securities of the corporation, and deposit all such funds in the name of the corporation in such banks, trust companies, or other depositories as shall be selected by the Board of Directors.

(b) Receive, and give receipt for, monies due and payable to the corporation from any source whatsoever.

(c) Disburse, or cause to be disbursed, the funds of the corporation as may be directed by the Board of Directors, taking proper vouchers for such disbursements.

(d) Keep and maintain adequate and correct accounts of the corporation's properties and business transactions, including accounts of its assets, liabilities, receipts, disbursements, gains and losses.

(e) Exhibit at all reasonable times the books of account and financial records to any Director of the corporation, or his or her agent or attorney, on request therefore.

(f) Render to the President and Directors, whenever requested, an account of any or all of his or her transactions as Treasurer and of the financial condition of the corporation.

(g) Prepare, or cause to be prepared, and certify, or cause to be certified, the financial statements to be included in any required reports.

In general, perform all duties incident to the office of Treasurer and such other duties as may be required by law, by the Articles of Incorporation of the corporation, the Organizational Minutes, or by these Bylaws, or which may be assigned to him or her from time to time by the Board of Directors.

# SECTION 10. COMPENSATION

The salaries of the Officers, if any, shall be fixed from time to time by resolution of the Board of Directors, and no officer shall be prevented from receiving such salary by reason of the fact that he or she is also a Director of the corporation, provided, however, that such compensation paid a Director for serving as an officer of this corporation shall only be allowed if permitted under the provisions of ARTICLE 4, SECTION 6, of these Bylaws. In all cases, any salaries received by Officers of this corporation shall be reasonable and given in return for services actually rendered the corporation which relate to the performance of the purposes of this corporation.

# **ARTICLE 6. EXECUTION OF INSTRUMENTS, DEPOSITS AND FUNDS**

# SECTION 1. EXECUTION OF INSTRUMENTS

The Board of Directors, except as otherwise provided in these Bylaws, may by resolution authorize any officer or agent of the corporation to enter into any contract or execute and deliver any instrument in the name of and on behalf of the corporation, and such authority may be general or confined to specific instances. Unless so authorized, no officer, agent, or employee shall have any power or authority to bind the corporation by any contract or engagement or to pledge its credit or to render it liable monetarily for any purpose or in any amount.

# SECTION 2. CHECKS AND NOTES

Except as otherwise specifically determined by resolution of the Board of Directors, or as otherwise required by law, checks, drafts, promissory notes, orders for the payment of money, and other evidence of indebtedness of the corporation shall be signed by the President, Secretary, or Treasurer.

# SECTION 3. DEPOSITS

All funds of the corporation shall be deposited from time to time to the credit of the corporation in such banks, trust companies, or other depositories as the Board of Directors, or Officers, may select.

# SECTION 4. GIFTS

The Board of Directors may accept on behalf of the corporation any contribution, gift, bequest, or device for the purposes of this corporation.

# **ARTICLE 7. CORPORATE RECORDS, REPORTS AND SEAL**

#### SECTION 1. MAINTENANCE OF CORPORATE RECORDS

The corporation shall keep at its principal office or at Beyers Costin Simon, 200 Fourth Street, Suite 400, Santa Rosa, California, 95401:

(a) Minutes of all meetings of Directors, indicating the time and place of holding such meetings, whether regular or special, how called, the notice given, and the names of those present and the proceedings thereof.

(b) Adequate and correct books and records of account, including accounts of its properties and business transactions and accounts of its assets, liabilities, receipts, disbursements, gains and losses.

(c) A copy of the corporation's Articles of Incorporation and Bylaws as amended to date.

# SECTION 2. CORPORATE SEAL

The Board of Directors may adopt, use, and at will alter, a corporate seal. Such seal shall be kept at the principal office of the corporation. Failure to affix the seal to corporate instruments, however, shall not affect the validity of any such instrument.

#### SECTION 3. DIRECTORS' INSPECTION RIGHTS

Every Director shall have the absolute right at any reasonable time to inspect and copy all books, records and documents of every kind and to inspect the physical properties of the corporation.

# SECTION 4. RIGHT TO COPY AND MAKE EXTRACTS

Any inspection under the provisions of this Article may be made in person or by agent or attorney and the right to inspection includes the right to copy and make extracts.

# SECTION 5. ANNUAL REPORT

The Board shall cause an annual report to be furnished not later than one hundred twenty (120) days after the close of the corporation's fiscal year to all Directors of the corporation, which report shall contain the following information in appropriate detail:

(a) The assets and liabilities, including the trust funds, of the corporation at the end of the fiscal year.

(b) The principal changes in assets and liabilities, including trust funds, during the fiscal year.

(c) The revenue or receipts of the corporation, both unrestricted and restricted to particular purposes, for the fiscal year.

(d) The expenses or disbursements of the corporation, for both general and restricted purposes, during the fiscal year.

(e) Any information required by Section 6 of this Article.

For each transaction, the report must disclose the names of the interested persons involved in such transaction and state such person's relationship to the corporation, the nature of such person's interest in the transaction and, where practicable, the value of such interest.

The annual report shall be accompanied by any report thereon of independent accountants, or, if there is no such report, the certificate of an authorized officer of the corporation that such statements were prepared without audit from the books and records of the corporation.

# SECTION 6. ANNUAL STATEMENT OF SPECIFIC TRANSACTIONS

This corporation shall mail or deliver to all Directors a statement within one hundred twenty (120) days after the close of its fiscal year which briefly describes the amount and circumstances of any indemnification or transaction of the following kind:

(a) Any transaction in which the corporation, or its parent, or its subsidiary was a party, and in which either of the following had a direct or an indirect material financial interest:

(1) any Director of officer of the corporation, or its parent or subsidiary (a mere common directorship shall not be considered a material financial interest); or

(2) any holder of more than ten percent (10%) of the voting power of the corporation, its parent or its subsidiary.

The above statement need only be provided with respect to a transaction during the previous fiscal year involving more than fifty thousand dollars (\$50,000) or which was one of a number of transaction with the same person involving, in the aggregate, more than fifty-thousand dollars (\$50,000).

Similarly, the statement need only be provided with respect to indemnifications or advances aggregating more than twenty-five thousand dollars (\$25,000) paid during the previous fiscal year to any Director or officer, except that no such statement need be made if such indemnification was approved by the members pursuant to the California Nonprofit Mutual Benefit Corporation Law.

Any statement required by this Section shall briefly describe the names of the interested persons involved in such transaction, stating each person's relationship to the corporation, the

nature of such person's interest in the transaction and, where practical, the amount of such interest, provided, that in the case of a transaction with a partnership of which such person is a partner, only the interest of the partnership need be stated.

# ARTICLE 8. CALENDAR YEAR

# SECTION 1. CALENDAR YEAR OF THE CORPORATION

The calendar year of the corporation shall begin on the first day of January and end on the last day in December in each year.

# **ARTICLE 9. BYLAWS**

# SECTION 1. AMENDMENT

Subject to any provision of law applicable to the amendment of Bylaws of mutual benefit nonprofit corporations, these Bylaws, or any of them, may be altered, amended, or repealed and the new Bylaws adopted by approval of the Board of Directors.

# **ARTICLE 10. AMENDMENT OF ARTICLES**

# SECTION 1. AMENDMENT OF ARTICLES

Any amendments of the Articles of Incorporation may be adopted by approval of a majority the Board of Directors.

# SECTION 2. CERTAIN AMENDMENTS

This corporation shall not amend its Articles of Incorporation to alter any statement which appears in the original Articles of Incorporation and of the names and addresses of the first Directors of this corporation nor the name and address of its initial agent, except to correct an error in such statement or to delete either statement after the corporation has filed a "Statement by a Domestic Non-Profit Corporation."

# ARTICLE 11. PROHIBITION AGAINST SHARING CORPORATE PROFITS AND ASSETS

# SECTION 1. PROHIBITION AGAINST SHARING CORPORATE PROFITS AND ASSETS

No Director, officer, employee, or other person connected with this corporation, or any private individual, shall receive at any time any of the net earnings or pecuniary profit from the operations of the corporation, provided, however, that this provision shall not prevent payment to any such person or reasonable compensation for services performed for the corporation in effecting any of its purposes, provided that such compensation is otherwise permitted by these Bylaws and is fixed by resolution of the Board of Directors; and no such person or persons shall be entitled to share in the distribution of, and shall not receive, any of the corporate assets on dissolution of the corporation. On such dissolution or winding up of the affairs of the corporation, whether voluntarily or involuntarily, the assets of the corporation, after all debts

have been satisfied, then remaining in the hands of the Board of Directors, shall be distributed as required by the Articles of Incorporation of this corporation and not otherwise.

#### WRITTEN CONSENT OF DIRECTORS ADOPTING BYLAWS

We, the undersigned, are all of the persons named as the initial Directors in the of Apothevert, a California nonprofit mutual benefit corporation, and, pursuant to the authority granted to the Directors by these Bylaws to take action by unanimous written consent without a meeting, consent to, and hereby do, adopt the foregoing Bylaws as the Bylaws of this corporation.

Dated: November 22, 2017

ani FRiedman

Janette Friedman, Director

DocuSigned by: Samantha Smith

Samantha Smith, Director

DocuSigned by: terry Bradbury

Teresa Bradbury, Director

This is to certify that the foregoing is a true and correct copy of the Bylaws of Apothevert and that such Bylaws were duly adopted by the Board of Directors of the said corporation on the date set forth above.

Dated: November 22, 2017

DocuSigned by: tirry Bradbury

Teresa Bradbury, Secretary

ARTS-MU ARTS-MU Articles of Incorporation of a Nonprofit Mutual Benefit Corporation					
IMPORTANT — Read Inst	tructions before completing this fo	rm.			
Filing Fee – \$30.00					
	\$1.00; each attachment page \$0.50; on Fee - \$5.00				

*Note:* A separate California Franchise Tax Board application is required to obtain tax exempt status. For more information, go to *https://www.ftb.ca.gov*.

Whis Space For Office Use Only

Secretary of State State of California

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1. Corporate Name (Go to www.sos.ca.gov/business/be/name-availability for general corporate name requirements and restrictions.)

# The name of the corporation is APOTHEVERT

2. Business Addresses (Enter the complete business addresses. Item 2a cannot be a P.O.Box or "in care of" an individual or entity.)

a. Initial Street Address of Corporation - Do not enter a P.O. Box	City (no abbreviations)	State	Zip Code
15499 Arnold Drive	Glen Ellen	CA	95442
b. Initial Mailing Address of Corporation, If different than Item 2a	City (no abbreviations)	State	Zip Code

3. Service of Process (Must provide either Individual OR Corporation.)

INDIVIDUAL - Complete Items 3a and 3b only. Must include agent's full name and California street address.

a. California Agent's First Name (if agent is not a corporation)	Middle Name	Last Name			Suffix
Michael	Р	Garcia			
b. Street Address (if agent is not a corporation) - Do not enter a P.O. Box 200 Fourth Street, Suite 400	City (no abbreviations) Santa Rosa		State CA	Zip Coo 9540	

CORPORATION - Complete Item 3c. Only include the name of the registered agent Corporation.

c. California Registered Corporate Agent's Name (if agent is a corporation) - Do not complete item 3a or 3b

#### 4. Purpose Statement (Do not alter the Purpose Statement.)

This corporation is a nonprofit **Mutual Benefit Corporation** organized under the Nonprofit Mutual Benefit Corporation Law. The purpose of this corporation is to engage in any lawful act or activity, other than credit union business, for which a corporation may be organized under such law.

5. Additional Statements (The following statements are for tax-exempt status in California. See Instructions and Filing Tips.)

a. The specific purpose of this corporation is to Medical Cannabis Dispensary

b. Notwithstanding any of the above statements of purposes and powers, this corporation shall not, except to an insubstantial degree, engage in any activities or exercise any powers that are not in furtherance of the specific purposes of this corporation.

6. Read and Sign Below (This form must be signed by each incorporator. See Instructions. Do not include a title.)

Signature

Michael P. Garcia

Type or Print Name

ARTS-MU (REV 03/2017)

2017 California Secretary of State www.sos.ca.gov/business/be



4.



I hereby certify that the foregoing transcript of \_\_\_\_\_\_ page(s) is a full, true and correct copy of the original record in the custody of the California Secretary of State's office. ¥

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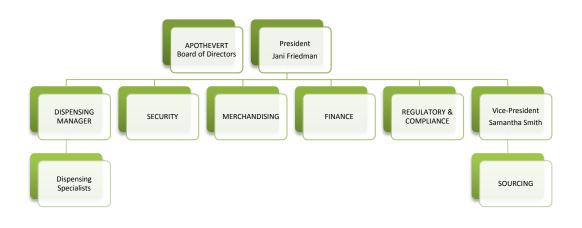
Date: Kill ale 0 ALEX PADILLA, Secretary of State

# 4. Statement of Operator Qualifications

- a. All owners, officers, and management have no felony convictions.
- b. All employees will be 21 years of age or older and hold no criminal record.

We do not discriminate but we do have a preference for local hires. We will comply with all occupational safety requirements including Cal/OSHA, wage and hour laws. We embrace the U.S. Department of Labor's HIRE Vets Act signed into law May 5, 2017. We anticipate finding several qualified veteran candidates, who are existing patients, in Sonoma County. Over the course of the first year, we plan to hire 14 employees to satisfy our average forecast of 150 patients a day.

- i. Year-round Full-time Employees ("FTE's"): 5, which include 4 Dispensary Specialists and 1 security guard
- ii. Year-round Part-time Employees ("PTE's"): 9, which include 6 Dispensary Specialists, 1 financial controller, 1 security guard, and 1 janitor
- iii. Management/Officers: 1 full-time, 1 part-time (not included in employee count)



c. The operators have not applied for any other cannabis relate applications or permits to date.



# 5. Proposal Statement

Our **APOTHEVERT** leadership team and future employees will manage this non-profit in a professional, respectful and decent manner, placing a premium on exceptional customer service for patients and their caregivers.

a. Description of the Existing Use and Property. **SEE ATTACHED SITE PLANS**.

We've chosen Glen Ellen's iconic Firehouse Station, built in 1972, located at 15499 Arnold Drive in Glen Ellen, as an ideal structure and location for **APOTHEVERT**.

GoodHarold LLC has the option to purchase the property immediately upon issuance of a Use Permit. Upon such purchase, the property will then be leased by GoodHarold LLC as the landlord to **APOTHEVERT** as the tenant. See Option to Buy Agreement in Appendix.

The commercial property is located in unincorporated Sonoma County, zoned LC Limited Commercial District, and is currently used by The Lotus Global Group, dba Globalmed Technologies, as commercial office space. Globalmed Technologies is a distributor and marketer of Medical Aesthetic equipment that is sold to medical-spas and physicians worldwide. They specialize in laser and light based technology, ultrasound, and radio frequency. There are four employees as well as part-time staff, who look forward to moving to their Napa location once we acquire our use permit and GoodHarold LLC exercises the option to purchase the property. Globalmed Technologies was up and running as of October 12, 2007.

The upper floor of the building includes one small office, and one residential unit, leased to a tenant on a month-to-month basis. The tenant is aware that there is a potential sale of the building. Upon change of property ownership, the upper unit will be converted to office space to support main floor dispensary operations. If needed as patient count scales, the small office upstairs will be converted to a temperature-controlled locked inventory storage room. Based on our proposed site plan and renderings, attached, we expect no major renovations, except a new door to the eastern stairway. We have designed the interior space to outfit semi-mobile consultation counters for our patients and furniture cabinets for our products. If construction permits are needed, we will apply and obtain them before beginning any work. There are no existing easements.

Location Requirements Compliance:

- The **APOTHEVERT** medical cannabis dispensary will not be established on any parcel containing a dwelling unit used as a residence, once the building has been purchased by the GoodHarold LLC, landlord to **APOTHEVERT**, the tenant.
- The **APOTHEVERT** dispensary is located within one hundred feet (100') of a residential zoning district, however with our proposed fencing along Madrone Road, we hope to convince the PRMD that an actual physical separation exists between land uses or parcels such that no off-site impacts could occur.



• The **APOHTEVERT** dispensary will not be located within one thousand feet (1,000') of any public or private school, park, childcare center, drug or alcohol treatment facility.

b. Description of the Proposed Cannabis Use and Operational Plan. We propose converting the Firehouse office space on the main ground level and mezzanine to a medical cannabis dispensary. Current zoning is acceptable for retail use. There is currently no cannabis business on the site. The structure is ideally suited for a dispensary, with an open floor plan that is customizable as the practice grows and evolves. There is a front entry room, called Reception, for patients to check in and confirm credentials. Once approved, patients will be "buzzed in" and able to proceed through a regularly locked door to the dispensary floor. Today there are temporary cubicles used by Globalmed Technologies but all office furniture and cubicles will be removed by the seller/tenant once the building has changed ownership. There is an existing office on the mezzanine with one wall primarily glass. It will overlook the retail floor where management will be able to supervise dispensary activity, attend to the safe, and view traffic on monitors that capture 24/7 activity from indoor and outdoor security cameras.









We've designed the space to provide ample privacy for each patient, allowing for 6 stations, 5 on the main level and 1 private station on the mezzanine. The configuration reflects our forecast of an average of 150 patients per day in the first year. We anticipate 1,000 patients will register as patient-members during the first 12 months.

We will be installing a technologically-advanced security system with alarms, shatterproof LED lighting overhead, a locked safe for cash, locked product storage cabinets for inventory, but will not need to structurally alter the interior of the building.

# We designed the patient process as follows:

A patient enters the **APOTHEVERT** parking lot from Arnold Drive. They enter the building through the single patient entrance door on the north side of the building. Patients are greeted by a receptionist, trained in security protocol, who will verify the patient's credentials using Cannabis Verify, a trusted online verification system. New patients will go through a more rigorous process of supplying necessary information and verification in order to set up a secure profile. Cannabis Verify will also remind patients when they are nearing the end of their recommendation period. The SAS application guarantees that all servers are encrypted with a 256-bit SSL Certificate, which is double the security level required by law,



and are housed in state-of-the-art data centers. We are confident our patient's data will be safe, backed up, and available when needed for entry verification.

The reception area/waiting room will be welcoming, simple, comfortable and quiet, similar to a professional medical-spa lobby. Once the patient is cleared through our Cannabis Verify system, the patient will proceed through the door that is remotely unlocked by the receptionist using our Maglocks Office Door Remote Release Buzz-in with a 25-4U Electric Strike Door release.

The patient then enters into the retail and consultation area where they may purchase, browse, learn, or seek consultation from a Dispensary Specialist in uniform. The Dispensary Specialist will ask questions to better understand the patient's need, if the patient does not have a specific product request. Once a patient has completed their request and received advice as the appropriate product solution, the Dispensary Specialist will bundle their products, ensuring legal quantities are adhered to, and total the retail price. The Dispensary Specialist may accept cash only, and will then deposit it into their specific cash drawer, offering change if needed. The Dispensary Specialist then places the products into an aroma-proof, **APOTHEVERT**-branded, craft-paper bag. The Dispensary Specialist then hands the sealed bag to the patient and finalizes the visit. The patient then exits through the door to Reception, and then through the front door.

Twenty minutes prior to the end of a shift, the Dispensary Specialist must count their cash drawer and deliver it to management in the management office on the mezzanine. Once the POS data is rectified with the cash amount, the manager signs off on the employee's "balance", which concludes their shift. Any discrepancies must be rectified prior to the end of the shift. If any discrepancy is the fault of management or systems and rectification extends beyond the shift, the employee shall receive overtime pay equaling 1.5 times regular wage.

Equipment to be used includes:

- Point-of-sale iPads utilizing Green Bits for transactions, tracking, reporting and compliance.
- Shatterproof LED track lighting to illuminate products.
- Lockable product storage display cabinets from Restoration Hardware (locked during non-business hours)
- Locked refrigeration for additional edibles inventory not in display cooler eQuipped by KaTom professional 19-cubic foot economy solid door reach-in refrigerator
- Digital/TV monitor pricing boards to display prices of commodity products
- Edibles display and serve cooler fixture ROSA by Oscartek "Chocolate Showcase"
- Security surveillance cameras and alarms LOREX, 4K Ultra HD IP NVR System with 4 Outdoor 4K 8MP IP Cameras, 250' Night Vision. Interior surveillance cameras will be high-definition 1080p security cameras, also by LOREX.
- ProVault Safe by Liberty

Equipment and interior fixture placement are indicated on the Site Plan and in Renderings in the Appendix. Equipment specifications can also be found in the Appendix.



**APOTHEVERT** operators currently have no plans to operate a delivery service but will consider applying for a delivery permit if patient requests are significant and there is a need.

c. Property and Operation Specifications and Documentation

-We will be operating this single facility to start but upon success, expect to rollout dispensaries within Sonoma, in other counties, and states as regulation allows.

-The square footage used for the **APOTHEVERT** dispensary is designed at 1891 square feet and is situated on the ground/main floor and mezzanine of the building. This includes the Reception area, ADA- compliant patient and employee restrooms, an employee break room, management office, selling floor and private consultation room on the mezzanine. The entire square footage of the building, including the upper floor that will not used for the dispensary, is 3,847 square feet. The property parcel size is .33 acres.

-We have designed a 7' high opaque fence on the Madrone Road side of the property as a clear boundary and separation from the residential zone on the other side of the street, creating an actual physical separation between land uses or parcels such that no off-site impacts can occur. A rendering of the current back area configuration can be found on the site plan, along with images of the existing structure. There is also an existing fence on the north and east sides of the property that create a physical and visual barrier. On the other side of the east-side fence there is a small market called Rancho Market & Deli. Only employees and regular vendors with clearance will be allowed access and exit through the secured back gate and then auto-locked back door. Patients and caregivers will not be able to access the building through the back gate or door due to a double security clearance system.

-Vehicles allowed to pass and park in the "Restricted Access" fenced-in area include Management, Employees, security, vendor deliveries, government regulatory compliance agents, public safety officials, and cash transportation only. Once inside the gated fence, personnel and vendors will only be able to enter the building through the back door, once screened and admitted. Non-employee visitors will be confined to the Break Room/Receiving area and not allowed onto the selling floor except during prearranged vendor special events and education sessions.

No cannabis will be smoked, ingested or otherwise consumed on the premises, inside the actual building, or anywhere on the property or immediate surroundings. Patients, employees or vendors caught doing so will have their membership revoked and not allowed to return to **APOTHEVERT**. Our security guard, with the help of security cameras, will ensure that no one is violating this rule.

The **APOTHEVERT** dispensary will not hold or maintain a license from the State Department of Alcoholic Beverage Control to sell alcoholic beverages, or operate a business that sells alcoholic beverages. No alcoholic beverages shall be allowed or consumed on the premises.

**APOTHEVERT** may decide to sell live starter plants, clones and seeds from qualified nurseries, but will not cultivate or clone cannabis. We will sell manufactured cannabis, including edible products, and



vaporizing devices once we secure a permit issued by the Department of Health Services. Not more than ten percent (10%) of our dispensary floor area, up to a maximum of fifty (50) square feet will be devoted to the sale of incidental goods for personal cultivation. We will not sell clothing, posters, or other promotional items.

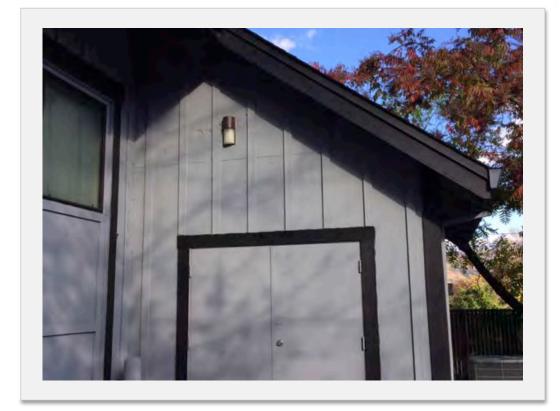
- We will adopt the current property's Fire Prevention Plan, which adheres to Sonoma County's requirement for life safety of workers, the public, first responders, and the protection of the environment. While an Operational Permit is not required for a dispensary, we intend to take this added precaution and request an inspection. We will keep and refresh the existing fire extinguishers, alarms throughout the building, and drop ladder located in the upper unit. We will maintain the landscaping in order to comply with outdoor fire prevention codes.

-We do not intend to use any hazardous materials on the premises. All edibles will be pre-packaged. We will not be manufacturing or packaging any edibles on site.

-Exterior Lighting Plan. See images of 4 current exterior lights: front door, back door, front corner nearest the street, and back corner nearest the street. We will also install upgraded exterior lighting in the back of the building within the newly fenced and gated area.









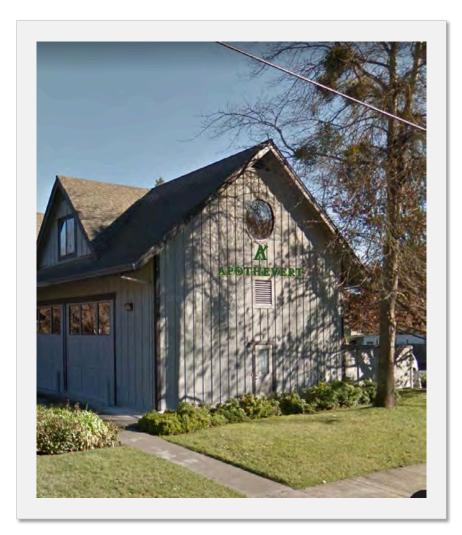






-Signage Plan with full-proposed design and photographs of proposed location. There will be no exterior signage or symbols that display or advertise the availability of cannabis, nor will there be any such signage or symbols displayed on the interior of the facility in such a way as to be visible from the exterior. Our logo was designed to represent growth both for patient's "personal journey" and growth of agriculture plants. There is no reference to cannabis.

We plan to have 3 **APOTHEVERT** signs and 1 Restricted Access sign on the exterior of the building to help patients locate their destination. First, the **APOTHEVERT** name and logo will be displayed on the west side of the building, as can be seen in the rendering on an existing photo below.



Second, we will have a small sign to the left of the front patient entrance door.





Third, we will indicate **APOTHEVERT** on the existing "FIREHOUSE CORNER" business sign located on the lawn of the northeast corner of Arnold Drive and Madrone Road. Image is of existing sign seen below.







And Fourth, we will display a "Restricted Area" sign on the back gate to ensure no unregistered entrants, loitering, or patient confusion.



-Landscaping Plan. We will utilize the existing landscaping which includes shrubs, grass and beautiful trees, as can be seen in the current (summertime) photos of the property below.





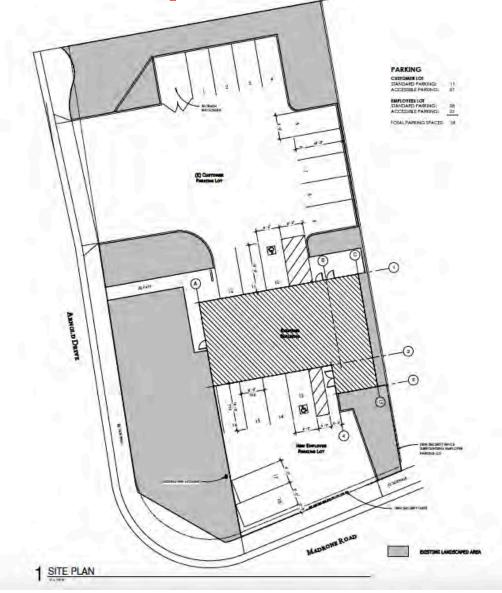


-Parking. We will utilize the existing parking lot allowing for 12 patient vehicles, including one vanaccessible handicap space. This adheres to Section 26-86-010, the County's requirement for a minimum of 2 spaces plus an additional 1 space for every 200 square feet of gross dispensary floor area. [2 + (1891/200) = 11.4]



Further, we will have bicycle parking in the front for patients and inside the back fenced area for employees. For employee and vendor parking, we have visually reconfigured the south side of the property on Madrone Road to create 6 parking spots. Employee parking will be inside the fenced area, and can be entered and exited through the electronically operated security gate. After parking, employees and registered vendors will enter the building through the back door only, using a digital security badge for verification. Please see actual Site Plan for further detail.

# Please see revised site plan Sheet A1.01



-Stormwater Management Plan. Currently there is no specific Stormwater Management Plan for the property and we don't plan to make exterior renovations unless required by the County. There are gutters and streamlined drainage of rain and lawn irrigation water around the building.



# **Security Plan**

We will adhere to strict mandatory Standard Operating Procedures for Security. We've had experts guide us in the design and sourcing of these systems and procedures. Our priorities include:

**Protecting patients from unauthorized entrants and minors.** All doors will be locked with security systems at all times. The front entrance will be open during business hours 10:00am to 7:00pm Monday through Saturday. A patient will enter the front door, which leads into the Reception area. A full-time receptionist will be equipped with our Cannabis Verify system that can validate the patient's identity. The dispensary shall require, at a minimum, a doctor's written recommendation in compliance with state law, as well as a photo identification for any person entering the site. In strict accordance with California Health and Safety Code Section 11362.5 et seq. no person under the age of eighteen (18) shall be allowed on the dispensary site.

**Protecting our community.** We have conditionally recruited full-time and part-time trained security employees for both inside and outside the building during hours of operation.

**Protecting against theft.** We're investing in the latest security technology for 24/7 coverage including security cameras with monitors, alarms both inside and surrounding the property, and anti-theft procedures designed to deter both employees and patients.

-Odor Control Plan. There will be limited product exposure in the dispensary. However, to ensure no odor escapes the building, we will be installing Can Fan carbon filters in the existing ventilation system throughout the building.

-Hours of Operation comply with Sonoma County's Dispensary Ordinance No. 6189. We will be open from 10:00am to 7:00 pm, Monday through Saturday. The dispensary will be closed on Christmas and Thanksgiving.

-Water Supply Details. Water is currently supplied by Valley of the Moon Water District. We will continue to use this water supply and have a Will Serve letter from them, in the Appendix.

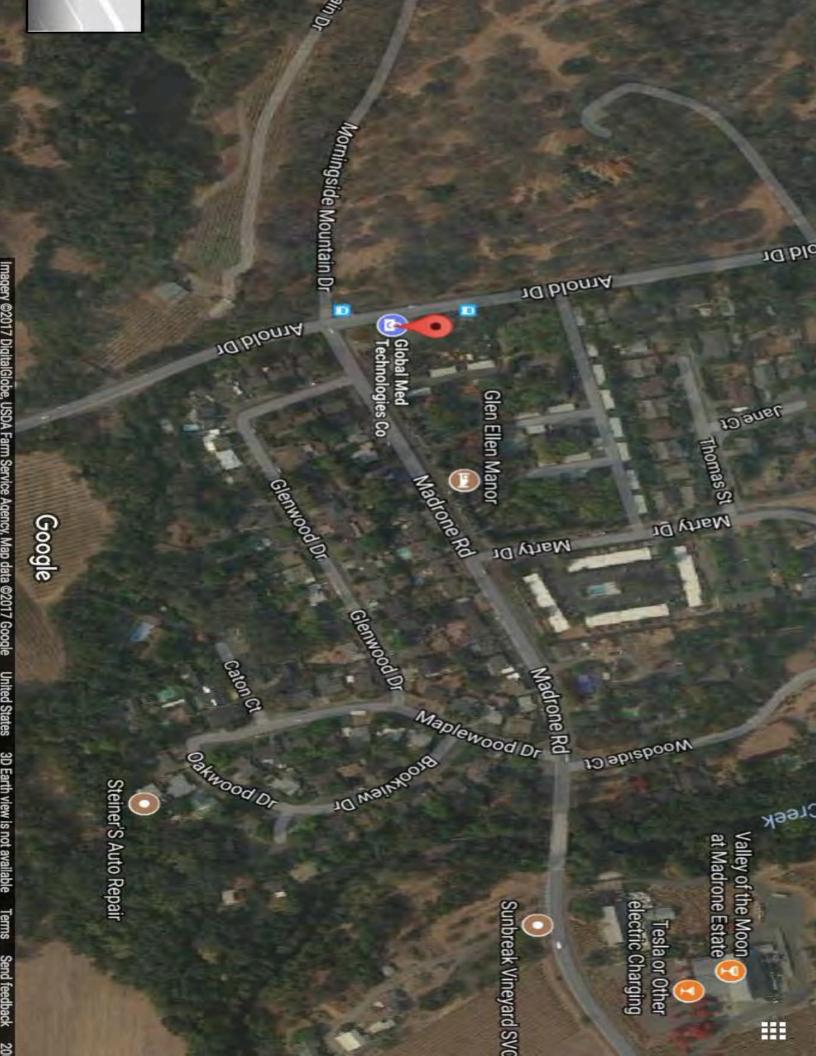
-Wastewater Management. We will continue to use Sonoma Valley County Sanitation District's sewer system.

-Product Disposal Plan. **APOTHEVERT** management will be safely transporting and dropping off any expired edibles or product waste to Central Disposal Site, the Household Toxics Facility located at 500 Mecham Road, Petaluma, CA 94952.

We will be applying for a business account upon acceptance of our Use Permit.

6. Location Vicinity Map showing the project location in relation to nearby lots, streets, highways, and/or major natural features.





7. Photographs, including aerials, of the proposed site.





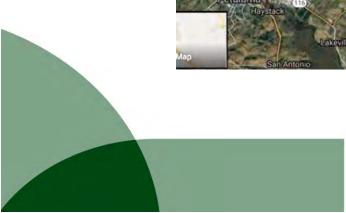






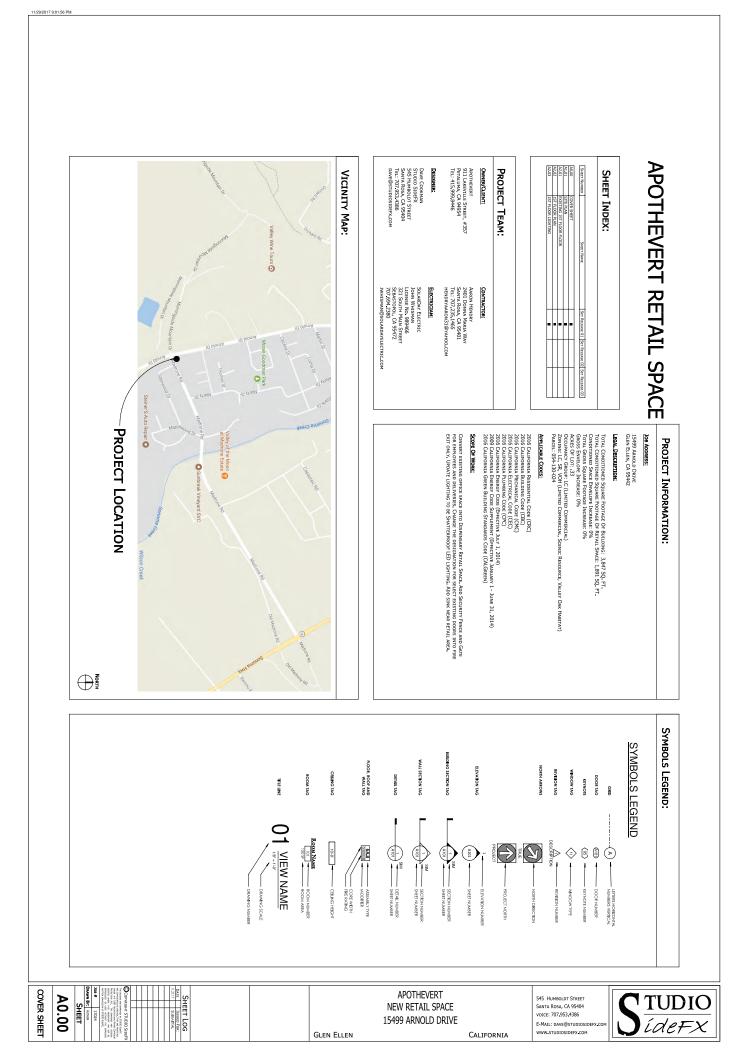
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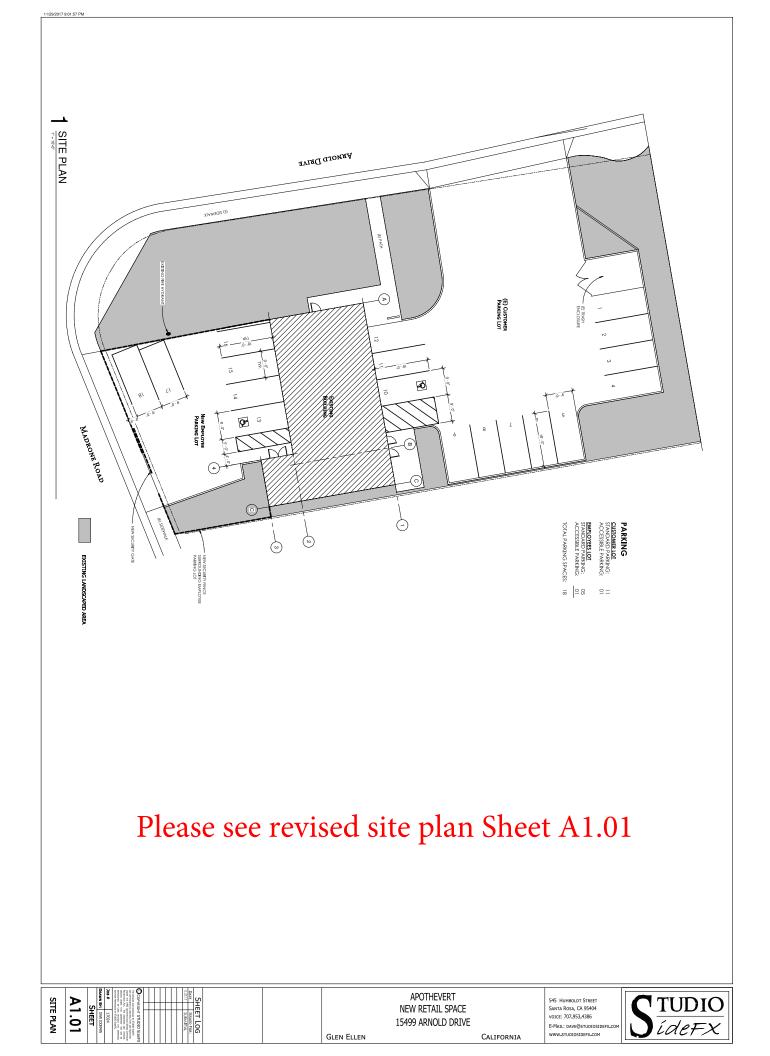


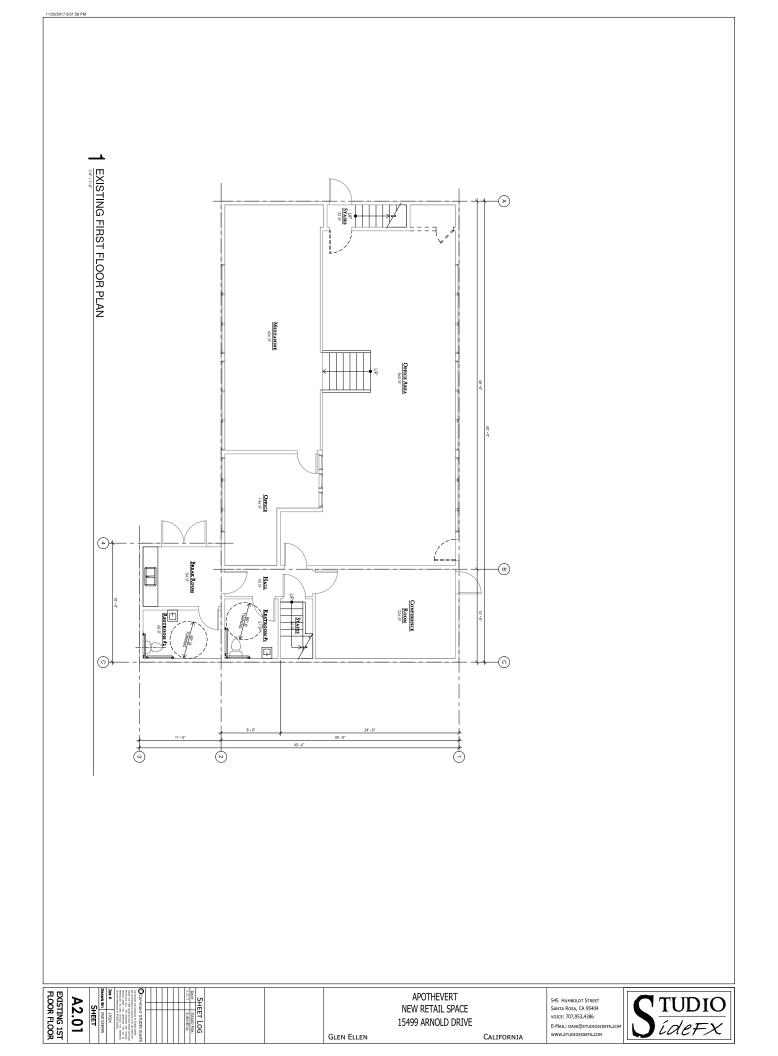


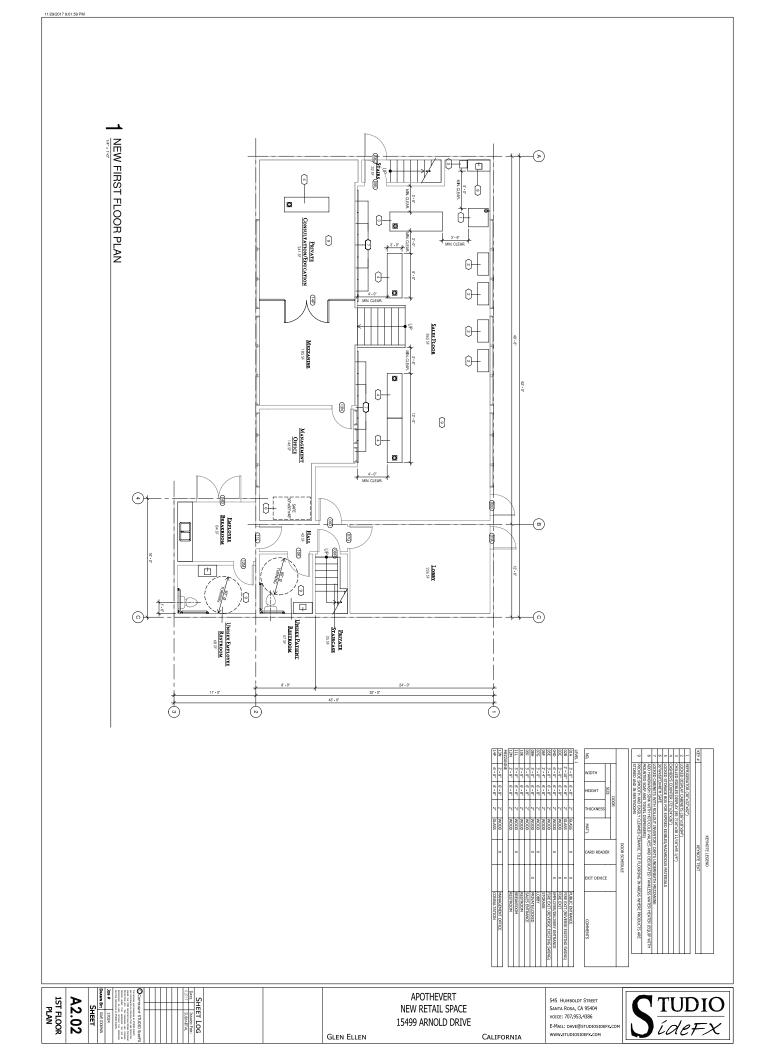
8. Site Plan - See attachment in Appendix for 24" x 36" plan.

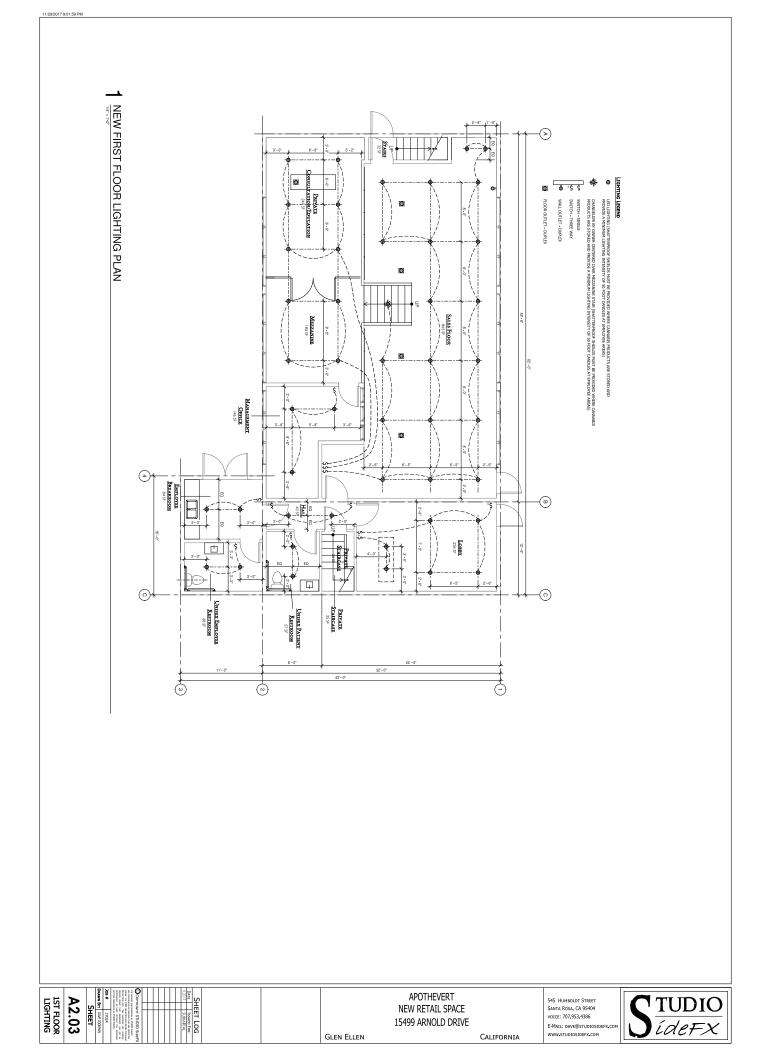












9. Filing Fee. We've calculated a total of \$5,715 fee but would like to review the fees with a PRMD planner for accuracy.

Medical Cannabis Fee Description	Fee	Our Fees	
Hourly Rate x 2	\$182	\$364	
Dispensary - Prepackaged Edibles/Limited-Potentially Hazardous Edible Products - No Preparation	\$3,058	-	
Dispensary - Prepackaged Edibles/Non-Potentially Hazardous Edible Products - No Preparation	\$2,621	\$2,621	
Product Manufacturing - Non-Potentially Hazardous Edible Products - Full Preparation	\$3,640	1.1.1	
Dispensary - Site Review (+ hourly rate after 2 hours)	\$546	\$546	
Product Manufacturing - Site Review (+ hourly rate after 3 hours)	\$728		
Dispensary - Plan Review/Construction Inspection (+ bourly rate after 6 hours)	\$1,456	\$1,456	
Product Manufacturing - Plan Review/Construction Inspection (+ hourly rate after 8 hours)	51.820	1.4.4.4	
Product Label Review/Consultation (+ houriy rate after 1 hour)	\$182		
Consultation Services - (+ hourly rate after 1 hour)	\$182	\$182	
Violation Reinspection (+ hourly rate after 1 hour)	\$364	-	
Office Hearing (+ hourly rate after 1 hour)	\$546	\$546	
Estimated total, submitted with Application		\$5,715	



**IV. APPENDIX** – attachments



# **APOTHEVERT RETAIL S**

# SHEET INDEX:

Sheet Number	Sheet Name	Set Release 01	Set Release 0
A0.00	COVER SHEET		
A1.01	SITE PLAN		
A2.01	EXISTING 1ST FLOOR FLOOR		
A2.02	1ST FLOOR PLAN		
A2.03	1ST FLOOR LIGHTING		

# PROJECT TEAM:

# **OWNER/CLIENT:**

Apothevert 911 Lakeville Street, #357 Petaluma, CA 94954 Tel: 415.999.8446

## **Designer:**

Dave Cookman Studio SideFX 545 Humboldt Street Santa Rosa, CA 95404 Tel: 707.953.4386 DAVE@STUDIOSIDEFX.COM

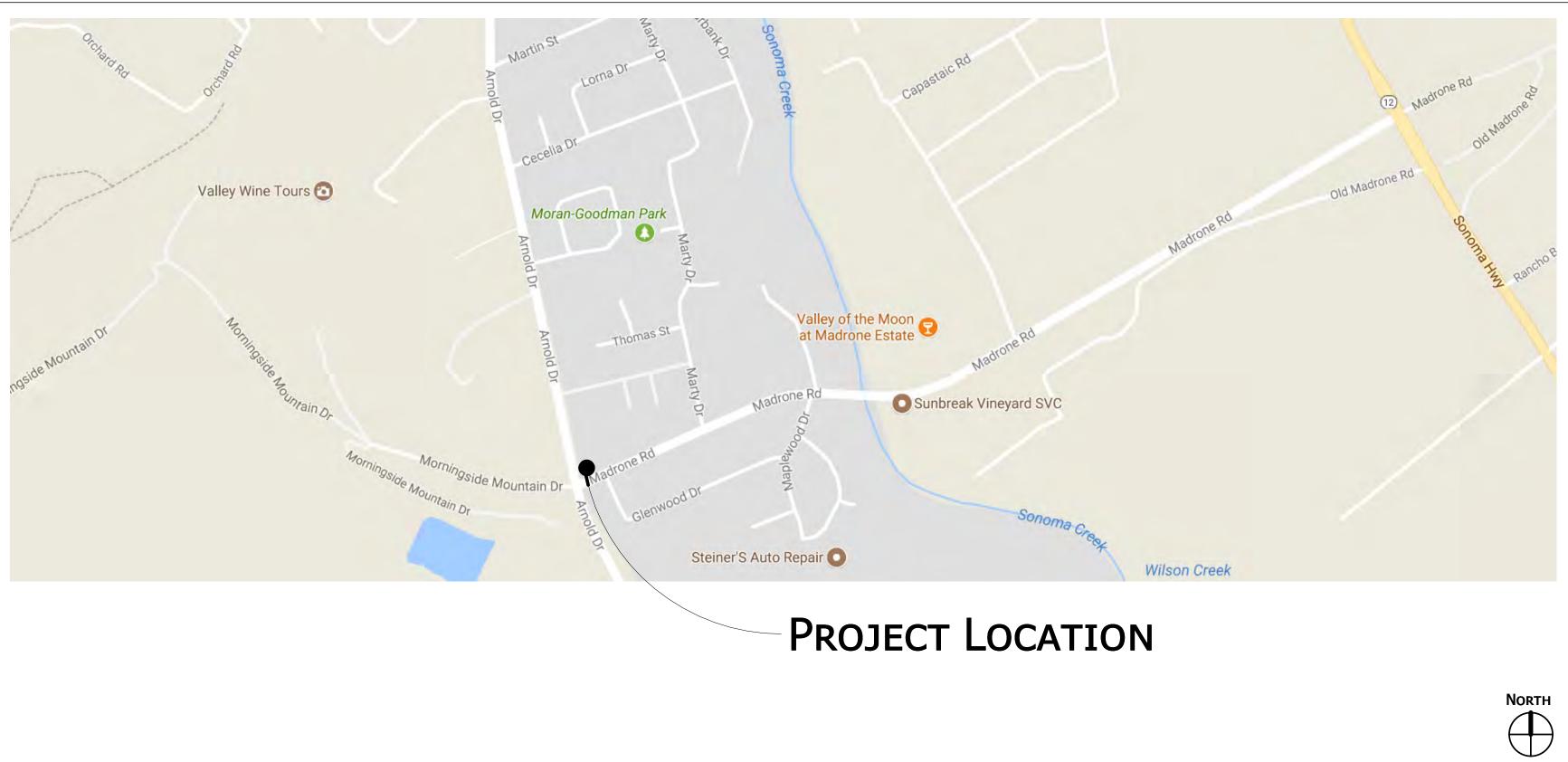
# **CONTRACTOR:**

Aaron Hendry 2401 Donna Maria Way Santa Rosa, CA 95401 Tel: 707.235.1465 hendryaaron31@yahoo.com

# **ELECTRICIAN:**

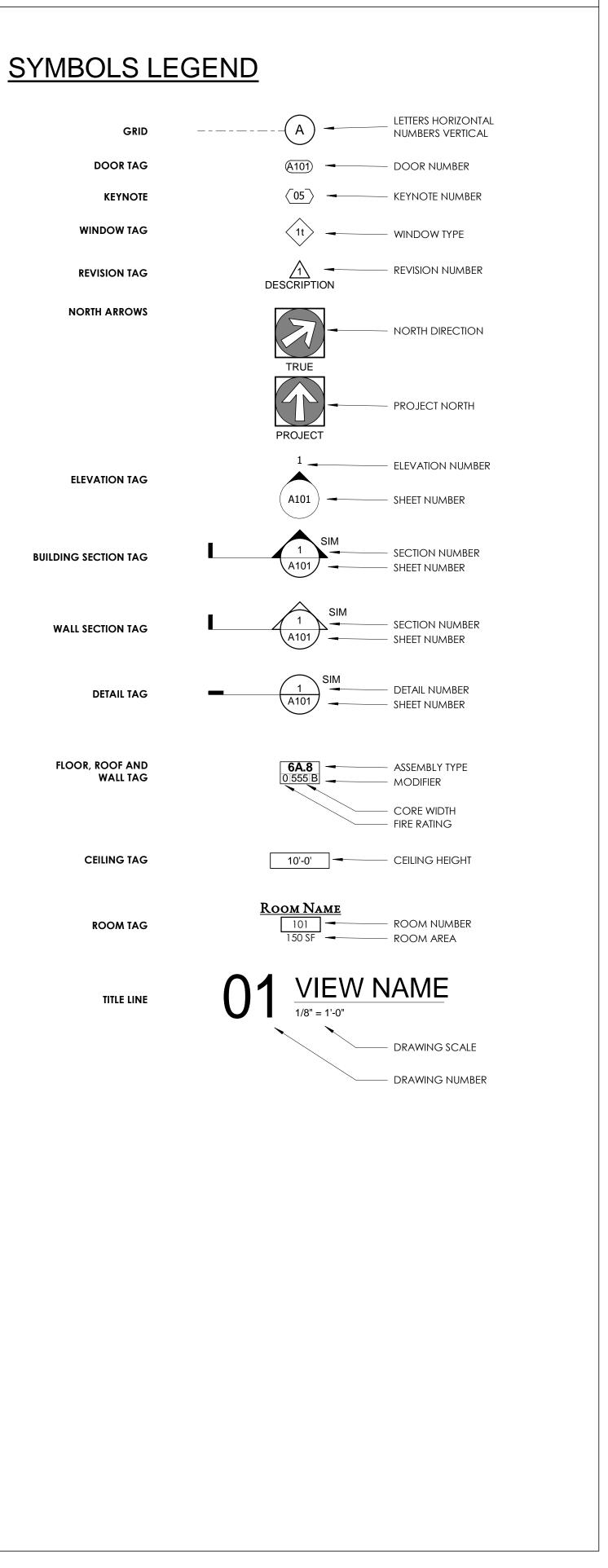
SolarDay Electric John Whisman LICENSE NO. 989466 321 South Main Street Sebastopol, CA 95472 707.694.2380 JWHISMAN@SOLARDAYELECTRIC.COM

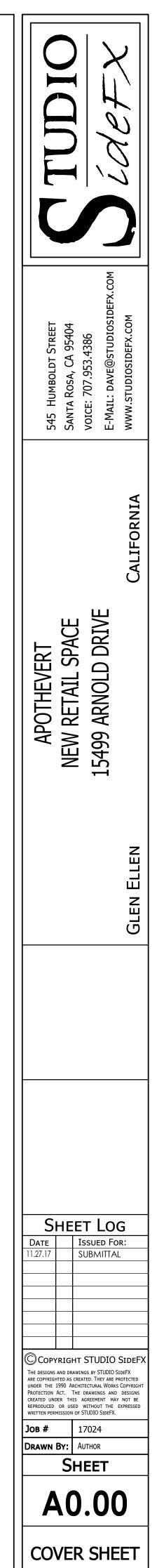
# VICINITY MAP:

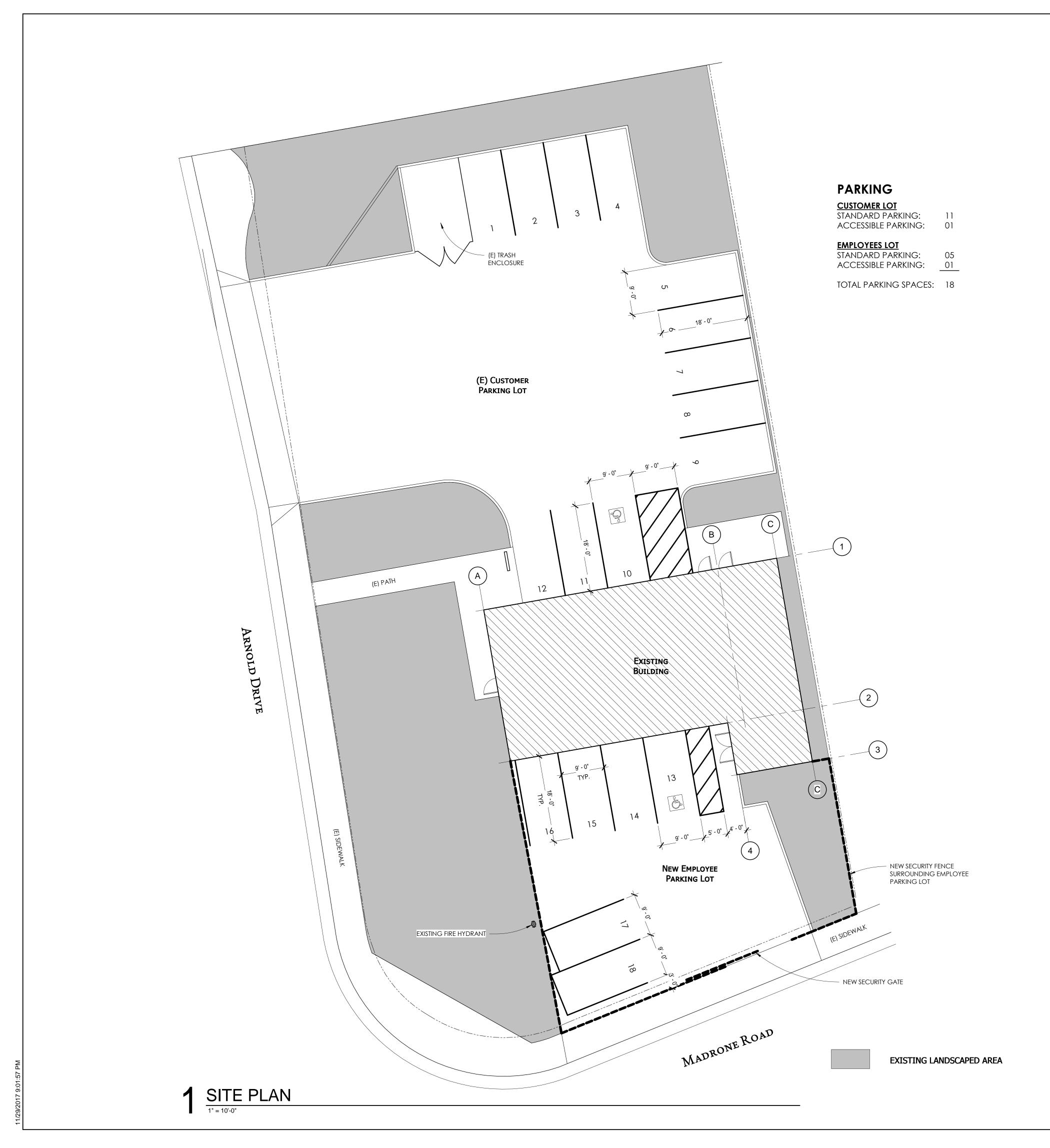


Project Information:
JOB ADDRESS:
15499 Arnold Drive Glen Ellen, CA 95442
LEGAL DESCRIPTION:
Total Conditioned Square Footage Of Building: 3,847 SQ. FT. Total Conditioned Square Footage Of Retail Space: 1,891 SQ. FT. Conditioned Space Envelope Increase: 0% Total Gross Square Footage Increase: 0% Gross Envelope Increase: 0% Acres Of Lot: .33 Occupancy Group: LC (Limited Commercial) Zoning: LC, SR, VOH (Limited Commercial, Scenic Resource, Valley Oak Habitat) Parcel: 054-130-024
Applicable Codes:
2016 CALIFORNIA RESIDENTIAL CODE (CRC) 2016 CALIFORNIA BUILDING CODE (CBC) 2016 CALIFORNIA MECHANICAL CODE (CMC) 2016 CALIFORNIA ELECTRICAL CODE (CEC) 2016 CALIFORNIA PLUMBING CODE (CPC) 2016 CALIFORNIA ENERGY CODE (EFFECTIVE JULY 1, 2014) 2009 CALIFORNIA ENERGY CODE SUPPLEMENT (EFFECTIVE JANUARY 1 - JUNE 31, 2014) 2016 CALIFORNIA GREEN BUILDING STANDARDS CODE (CALGREEN)
Scope OF Work: Convert existing office space into Dispensary Retail Space. Add Security Fence and for employees and deliveries. Change the designation for select existing doors in exit only. Update lighting to be Shatterproof LED lighting. Add sink near retail a

# Symbols Legend:

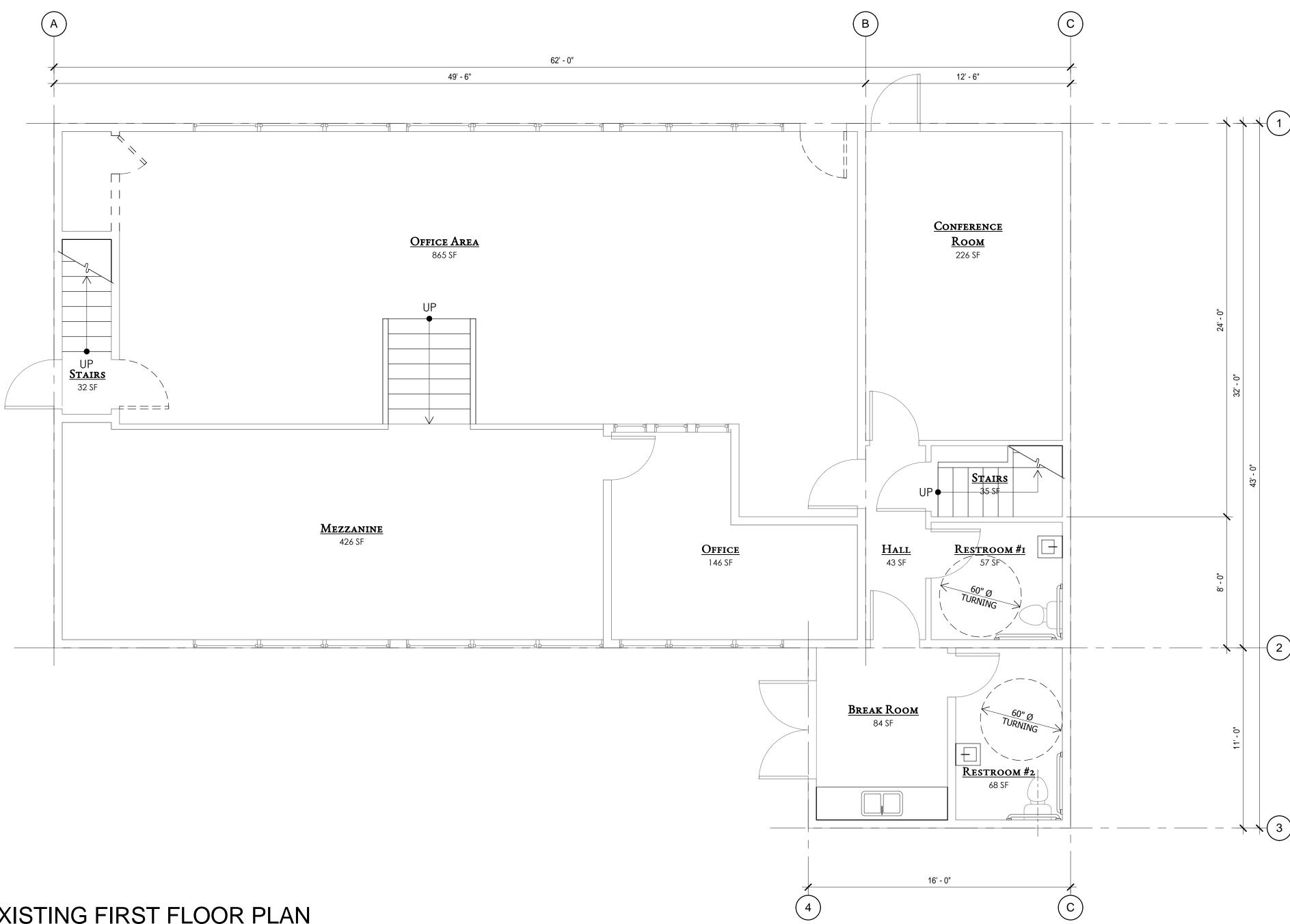






# Please see revised site plan Sheet A1.01

1 EXISTING FIRST FLOOR PLAN

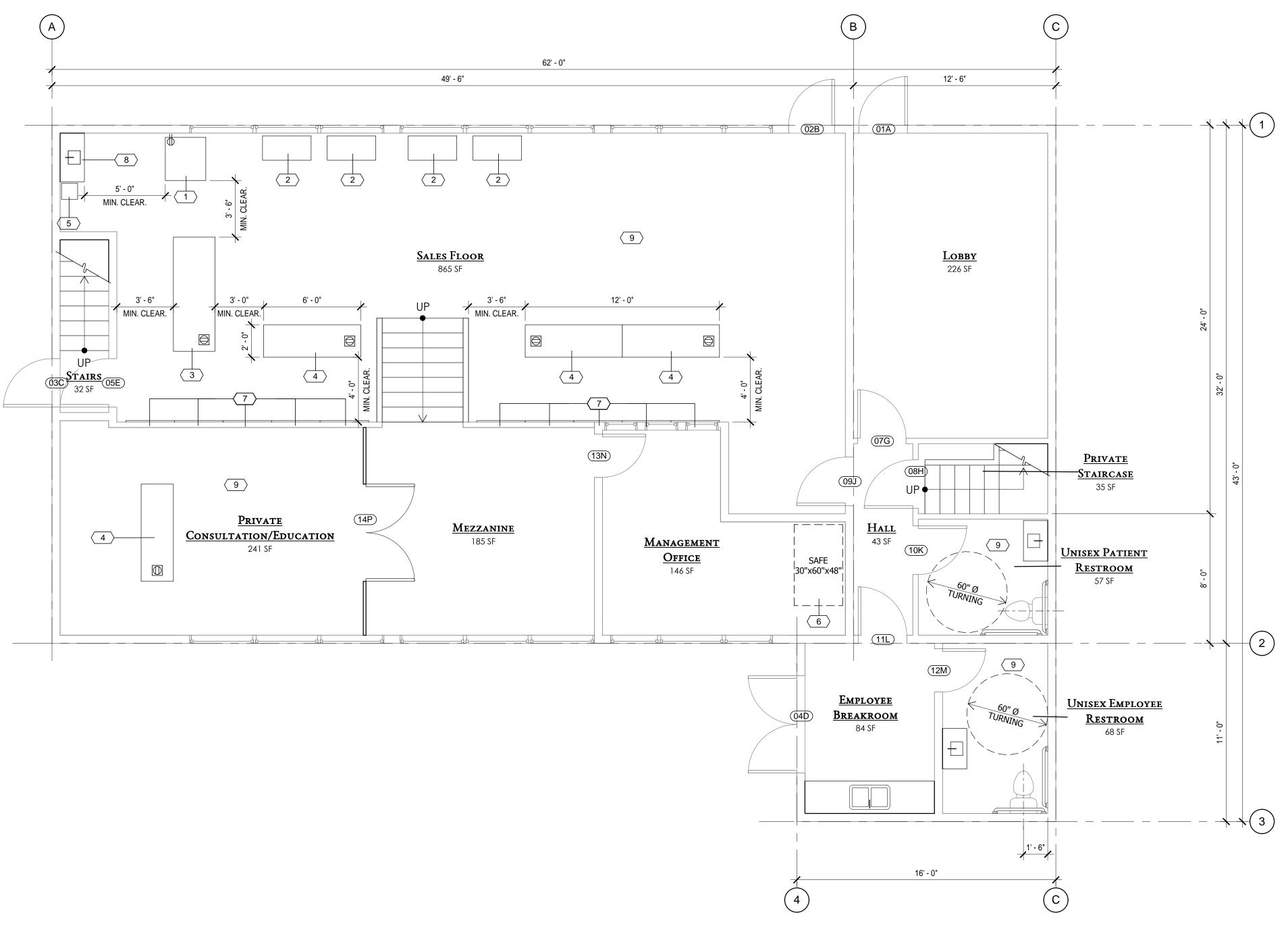


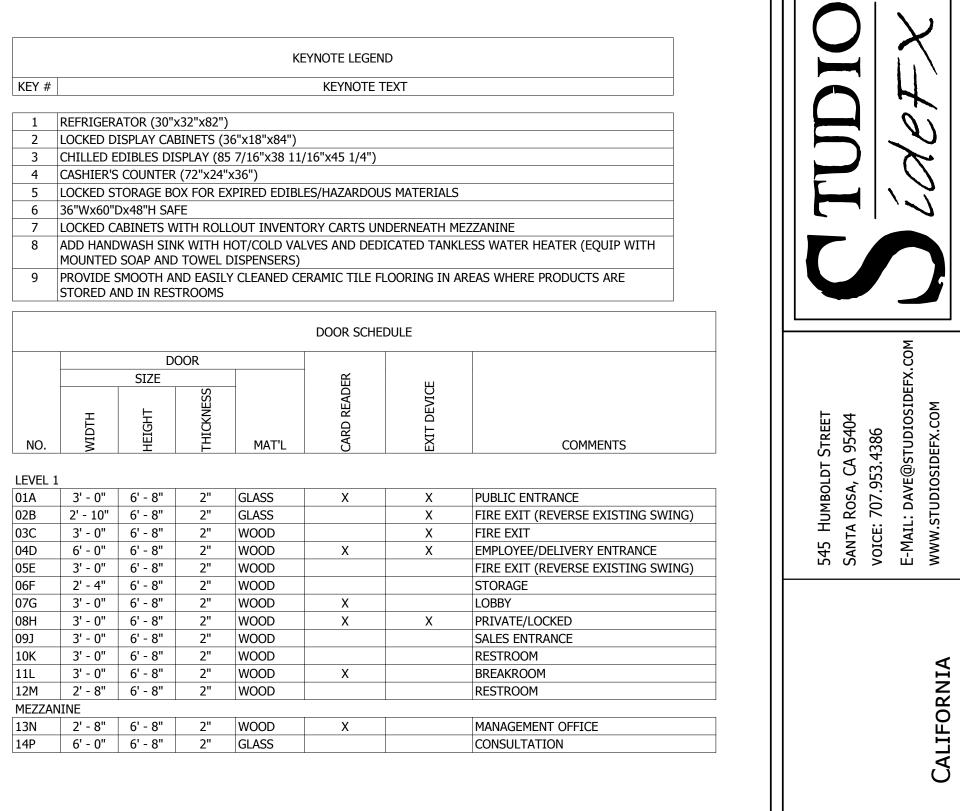
Oldur XHabi XHabi
545 Humboldt Street Santa Rosa, CA 95404 voice: 707.953.4386 E-Mail: dave@studiosidefx.com www.studiosidefx.com
APOTHEVERT NEW RETAIL SPACE 15499 ARNOLD DRIVE CALIFORNIA
GLEN ELLEN
SHEET LOG         Date       Issued For:         11.27.17       SUBMITTAL         II.27.17       SUBMITTAL         III.27.17       SUBMITTAL         III.27.17       SUBMITTAL         III.27.17       SUBMITTAL         III.27.17       SUBMITTAL         III.27.17       III.27.17         III.27.17       III.27.17         III.27.17       III.27.17         III.27.17       III.27.17         III.27.17       III.27.17         III.27.17       III.27.17         III.27.17       IIII.27.17 </th
THE DESIGNS AND DRAWINGS BY STUDIO SIDEFX ARE COPYRIGHTED AS CREATED. THEY ARE PROTECTED UNDER THE 1990 ARCHITECTURAL WORKS COPYRIGHT PROTECTION ACT. THE DRAWINGS AND DESIGNS CREATED UNDER THIS AGREEMENT MAY NOT BE REPRODUCED OR USED WITHOUT THE EXPRESSED WRITTEN PERMISSION OF STUDIO SIDEFX. JOB # 17024 DRAWN BY: DAVE COOKMAN SHEET

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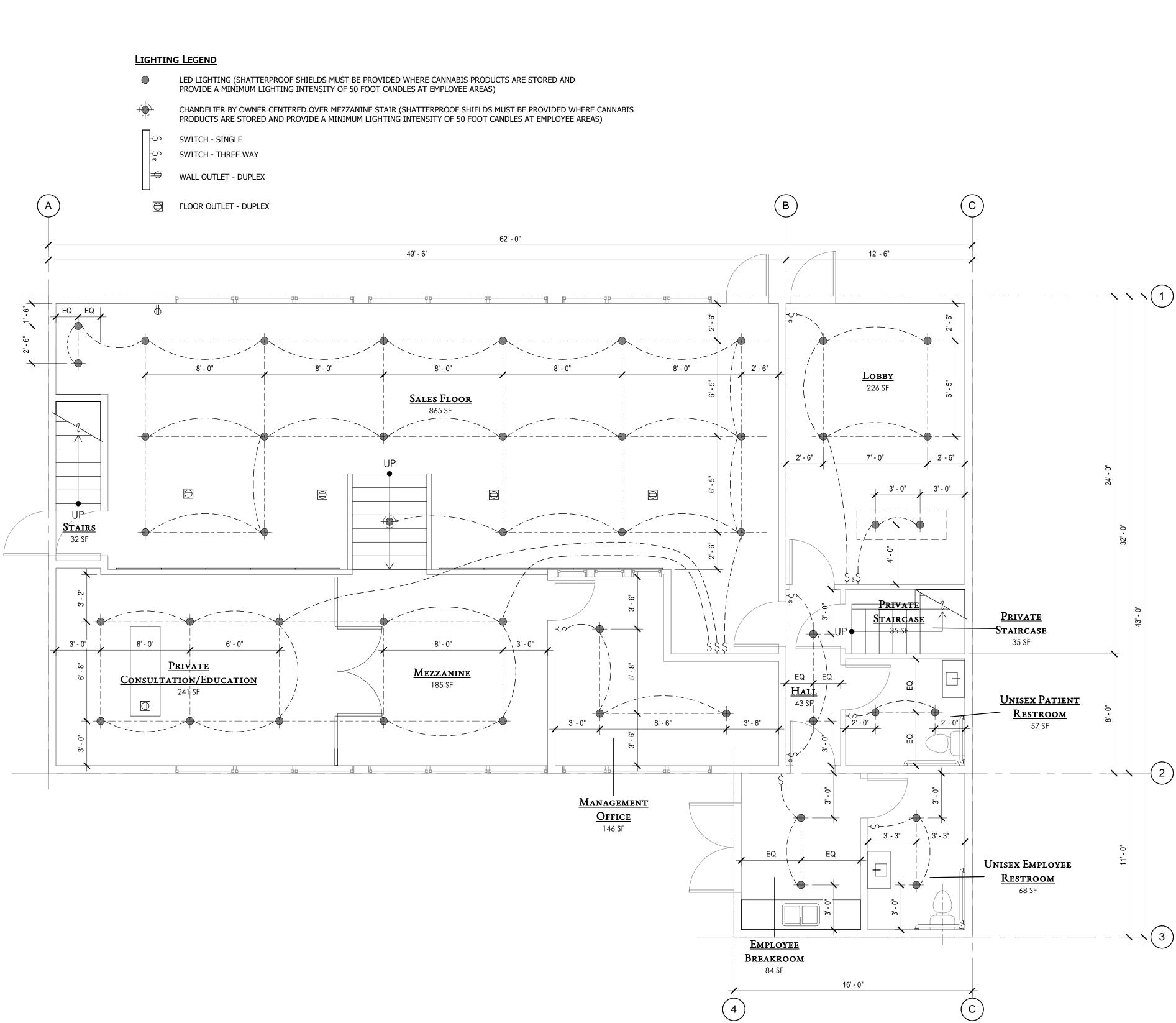
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# **NEW FIRST FLOOR PLAN**





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545 Humboldt Street Santa Rosa, CA 95404 voice: 707.953.4386 E-Mail: dave@studiosidefx.com	WWW.STUDIOSIDEFX.COM
APOTHEVERT New Retail Space 15499 Arnold Drive	California
	GLEN ELLEN
SHEET LOO DATE ISSUED FO 11.27.17 SUBMITTAI	R:
© COPYRIGHT STUDIO THE DESIGNS AND DRAWINGS BY STUDIO S ARE COPYRIGHTE AS CREATED. THEY ARE P UNDER THE 1990 ARCHITECTURAL WORKS PROTECTION ACT. THE DRAWINGS AND CREATED UNDER THIS AGREEMENT MAY REPRODUCED OR USED WITHOUT THE WRITTEN PERMISSION OF STUDIO SIDEFX. JOB # 17024 DRAWN BY: DAVE COOKMA SHEET A22.03 1ST FLOO LIGHTING	IDEFX ROTECTED COPYRIGHT DESIGNS NOT BE EXPRESSED

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on the	following terms an	nd conditions, an opti	on Contion") to	ourchase the real	nmowhy and	improvements (	Optionee")
City of	recoming winner an	Glen Ellen		County of		tome	SURED N
Californ	ia, described as		1540	Arnold Drive		C	Property*
Purcha	terms and conditions use Agreement ce as a part of this Op	specified in the attached date	ed: Real Estai	te Purchase Agreemer 3, 2017 ("Purchase	Agreement")	mmerclal Prope	ny
		ATION FOR OPTION:					
	Six Thousand				Dollars (\$	8,000.00	)
	payable upon accepts	ance of this Option, or, I	f checked,	the star		A.1	
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	EASE (If checked):						
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AREV			AGREEMENT	(OA PAGE 1 OF 3)			

#### Property Address: 15499 Arnold Drive, Glen Ellen, CA

Date: February 3, 2017

- B. If any disclosure or notice specified in 7A (i) is delivered to Optionee after the Option is Signed. Optionee shall have the right to cancel this Option within 3 Days After delivery in person or 5 Days After delivery by deposit in the mail by giving written notice of cancellation to Optionor or Optionor's agent.
- 8. PURCHASE AGREEMENT:
  - A. All of the time limits contained in the attached Purchase Agreement, which begin on the date of Acceptance of the Purchase Agreement, shall instead begin to run on the date the Option is exercised.
  - B. If this Option is exercised and Optionee cancels pursuant to any contingency in the attached Purchase Agreement, including but not limited to any right of inspection or financing, all option consideration paid, rent paid, services rendered to Optionor, and improvements to the Property, if any, by Optionee, shall be retained by Optionor in consideration of the granting of the Option.

#### C. If this Option is exercised, upon dose of escrow of the attached Purchase Agreement, all, or \$ \_\_\_\_

of the Option Consideration, and [] (If checked) \$ \_\_\_\_\_\_ per month of rent actually paid by Optionee, shall be applied toward Optionee's down payment obligations under that Agreement. Optionee is advised that the full amount of the option consideration applied toward any down payment may not be counted by a lender for financing purposes.

- DISPUTE RESOLUTION: Optionee and Optionor agree that any dispute or claim arising between them out of this Agreement shall be decided by the same method agreed to for resolving disputes in the attached Purchase Agreement.
- 10. DAMAGE OR DESTRUCTION: If, prior to exercise of this Option, by no fault of Optionee, the Property is totally or partiality damaged or destroyed by fire, earthquake, accident or other casuality, Optionee may cancel this Agreement by giving written notice to Optionor, and is entitled to the return of all Option Consideration paid. However, if, prior to Optionee giving notice of cancellation to Optionor, the Property has been repaired or replaced so that it is in substantially the same condition as of the date of acceptance of this Agreement, Optionee shall not have the right to cancel this Agreement.
- OPTIONEE INSPECTION: Optionee has, has not conducted inspections, investigations, tasts, surveys and other studies of the Property prior to entering into this Option.
- 12. RECORDING: Optionor or Optionee shall, upon request, execute, acknowledge, and deliver to the other a memorandum of this Option for recording purposes. All resulting fees and taxes shall be paid by the party requesting recordation.
- 13. OTHER TERMS AND CONDITIONS, including attached supplements: <u>Optionee shall have the right to inspect the subject</u> property regarding the suitability of the property for optionee's intended use upon giving 24 hr written notice to optionor, at times convenient to optionor. <u>Optionor shall provide a copy of all architectural drawings in their possession</u>. Should optionor not have the plans, they shall obtain written consent from the architect to release the Architectural drawings to the optioneer.

14. ATTORNEY FEES: In any action, proceeding, or arbitration between Optionee and Optionor arising out of this Option, the prevailing Optionee or Optionor shall be entitled to reasonable attorney fees and costs from the non-prevailing Optionee or Optionor.

- 15. BROKER COMPENSATION FROM OPTIONEE: If applicable, Optionee agrees to pay compensation to Broker as specified in a separate written agreement between Optionee and Broker.
- 16. TIME OF ESSENCE; ENTIRE CONTRACT; CHANGES: Time is of the essence. All understandings between the parties are incorporated in this Option. Its terms are intended by the parties as a final, complete, and exclusive expression of their agreement with respect to its subject matter, and may not be contradicted by evidence of any prior agreement or contemporaneous oral agreement. This Agreement may not be extended, amended, modified, attened, or changed, except in writing signed by Optionee and Optionor.
- 17. TERMS AND CONDITIONS OF OFFER: This is an offer for an option to purchase Property on the above terms and conditions. This Option and any supplement, addendum, or modification, including any photocopy or facsimile, may be signed in two or more counterparts, all of which shall constitute one and the same writing. Optiones has read and acknowledges receipt of a copy of this offer.

Optionee and Optioppr ackno	owledge receipt of copy of this page.
Optionee's Initials	_) Optionor's Initials (
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OA REVISED 12/18 (PAGE 2 OF 3)

OPTION AGREEMENT (OA PAGE 2 OF 3) Protected with apForm® by opLagis 19070 Fitnern Mile Read, Fraser, Michigan 49025 green Jol.cott.com



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Property Address: 15499 Arnold Drive, Glan Ellen,	CA	Date: February 3, 2017
facsimile, and personally received by Optionee, ( (data) March 3, 2017, at 5:00 AMD	PM the Online shall be a	lonor, and a signed copy delivered in person, by mail, or <u>Williams</u> who is authorized to receive it, by learned revoked.
OPTIONEE Orani Chied	man	Manager
OPTIONEE		0
Address		
Telephone Fax	Email	
separate written agreement between Optionor an	d Broker.	agrees to pay compensation to Broker as specified in a ner of the Property or has the authority to execute this
Option Agreement. Optionor accepts and agrees	to grant an Option to purc	hase the Property or has the authority to execute this hase the Property on the above terms and conditions.
If checked: SUBJECT TO ATTACHED COUNTE	R OFFER, DATED3	/9/17
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Broker agrees to accept, out of Listing Broker's Broker is a Participant of the MLS in which the i specified in a separate written agreement (C.A License and Tax (C.A.R. Form DLT) may be used	In the attached Purchae Listing Broker agrees to p proceeds in escrow: (i) the Property is offered for sale R. Form CBC) between to document that tax repo	a Agreement. ay Cooperating Broker (Setting Firm) and Cooperating the amount specified in the MLS, provided Cooperating or a reciprocal MLS; or (II) [] (If checked) the amount Listing Broker and Cooperating Broker, Declaration of
Real Estate Broker (Selling Ficm) Sothebys Internat	Ional Realty	CalBRE Lic. # 01263855 Williams CalBRE Lic. # Data
By Address 25 5-Neger St	City Sonome	Williams CelBRE Lic. # Dete State CA Zip 95476
Telephone Fax	E-mail barl.	williams@sothebyshomes.com
Real Estate Broker (Listing Firm) Pacific Union By Maussice (cgelant	DocuSigned by: Mall Lucenau	CalBRE Lic. # CalBRE Lic. #Oste StateZip
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OA REVISED 12/16 (PAGE 3 OF 3)

Reviewed by \_\_\_\_



**OPTION AGREEMENT (OA PAGE 3 OF 3)** Produced with sipForm® by sipLogis 18070 Filteen Mile Road, Fraser, Michigan 48026 www.sipLosic.com

15489 Arneid

C. Deed - Ergas Properties, LLC



## **RECORDING REQUESTED BY:**

Fidelity Wational Title Company Escrow No.: 08-490301162Z-CS Locate No.: CAFNT0949-0949-0003-490301162Z Title No.:

# When Recorded Mail Document and Tax Statement To:

Sanders D. Ergas 105 Fairway Court Sonoma, Ca 95476



# 2008030365

OFFICIAL RECORDS OF SONOMA COUNTY

PGS

04/03/2008 14:00 DEED RECORDING FEE: 11.00 PAID



APN: 054-130-024

## SPACE ABOVE THIS LINE FOR RECORDER'S USE

2

# **GRANT DEED**

## The undersigned grantor(s) declare(s)

**Documentary transfer tax is \$** 

City Transfer Tax is \$

- computed on full value of property conveyed, or
- computed on full value less value of liens or encumbrances remaining at time of sale,
- Unincorporated Area

"This conveyance confirms a change of name, and the grantor and grantee are the same party, R & T 11911."

FOR A VALUABLE CONSIDERATION, receipt of which is hereby acknowledged, Sanders D. Ergas, a married man

**hereby GRANT(S) to** Ergas Properties, LLC, a California limited liability company

the following described real property in the unincorporated area , County of Sonoma, State of California: SEE EXHIBIT "A" ATTACHED HERETO AND MADE A PART HEREOF

DATED: April 1, 2008

State of California County of <u>Sonoma</u>

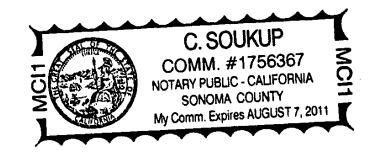
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	That the
)	Sanders D. Ergas

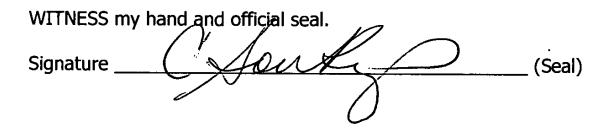
On <u>April 1, 2008</u> before me, C. Soukup Notary Public

(here insert name and title of the officer), personally appeared Sanders D. Ergas,

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.





### MAIL TAX STATEMENTS AS DIRECTED ABOVE **GRANT DEED**

FD-213 (Rev 12/07) (grantfil)(12-07)

Essrow No.: 06-490301162-CS 1.ocate No.: CAFNT0949-0949-0003-0490301162 Title No.: 06-490301162

# EXHIBIT "A"

د ده ده د د چ س مد سیست

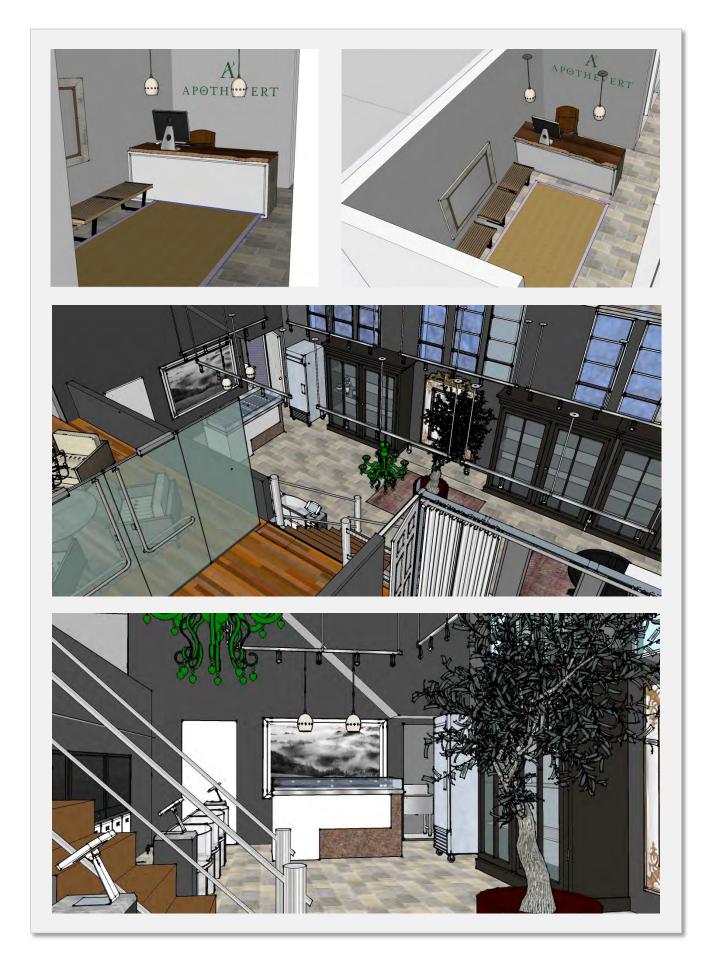
The land referred to herein is situated in the State of California, County of Sonoma, Unincorporated Area, and is described as follows:

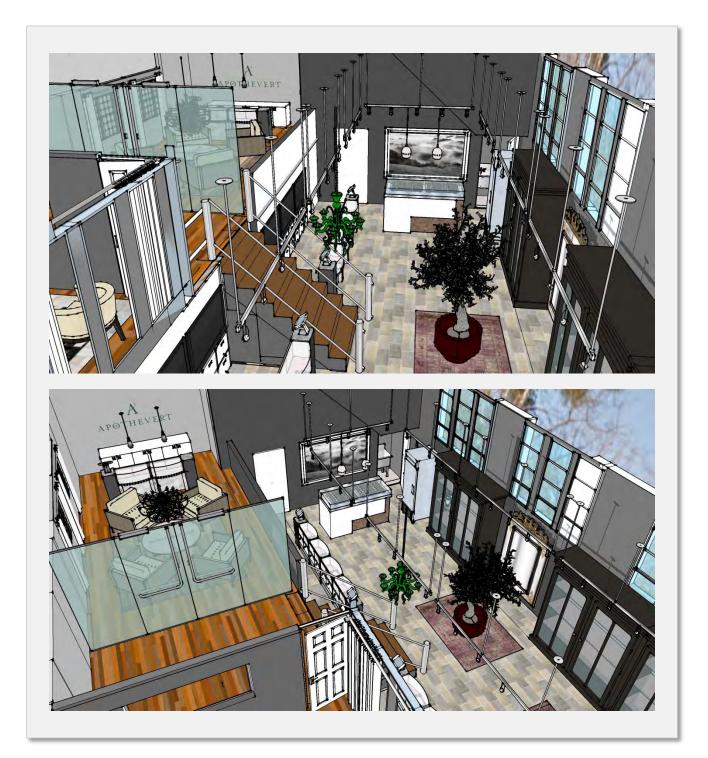
Being a portion of the Petaluma Rancho and that tract of land deeded to Robert P. Hill, the party of the first part, by J. M. Thompson, Commissioner, by Deed dated January 29, 1908 and recorded in Book No. 246 of Deeds, Page 57, of the Records of said County of Sonoma, State of California, described as follows:

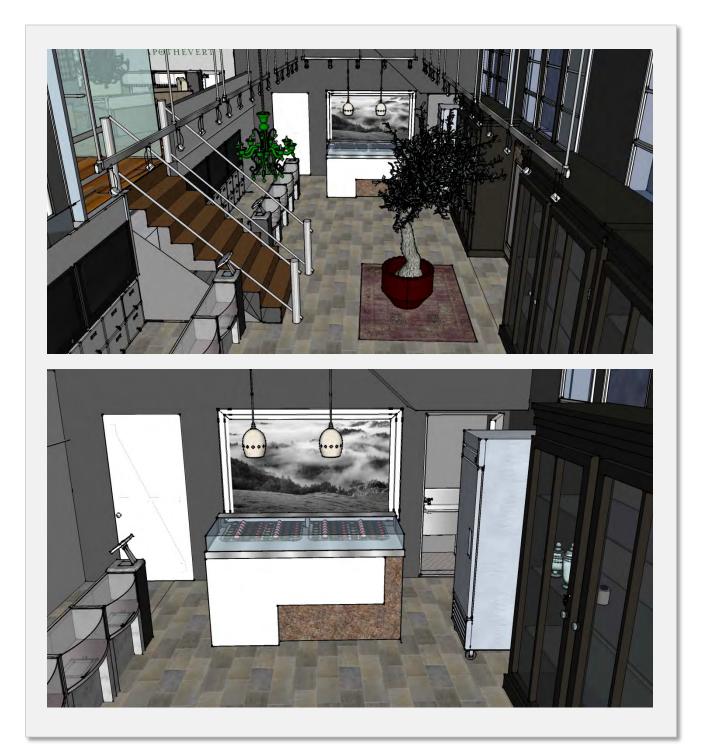
Beginning at the intersection of the Easterly line of the County Road from Sonoma to Glen Ellen by way of the West side of Sonoma Creek and the Northerly line of Madrone Road, formerly known as the road across Sonoma Creek by way of Yulupa Railroad Station; thence Northerly, along the Easterly line of said County Road from Sonoma to Glen Ellen, on a bearing of North 11° 45' West, (which bearing is assumed for the purpose of this description), 170 feet to a point; thence North 78° 15' East, 90.00 feet to a point; thence South 11° 45' East, 151.69 feet, more or less, to a point on the Northerly line of said Madrone Road; thence South 66° 50' West, along the Northerly line of said Madrone Road; thence South 66° 50' West, along the Northerly line of said Madrone Road, 91.85 feet, more or less, to the point of beginning.

APN: 054-130-024

## D. Renderings of proposed **APOTHEVERT** dispensary











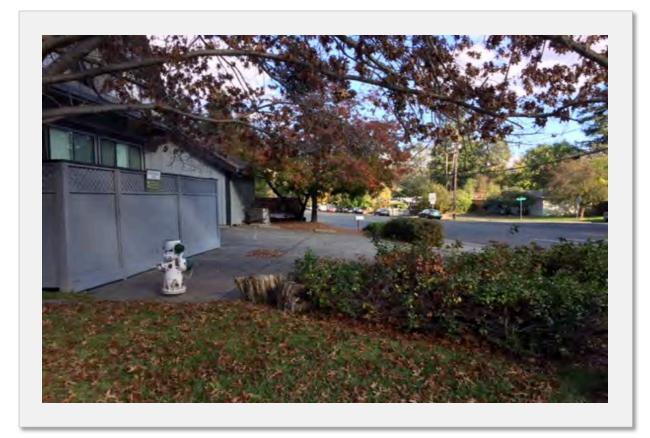






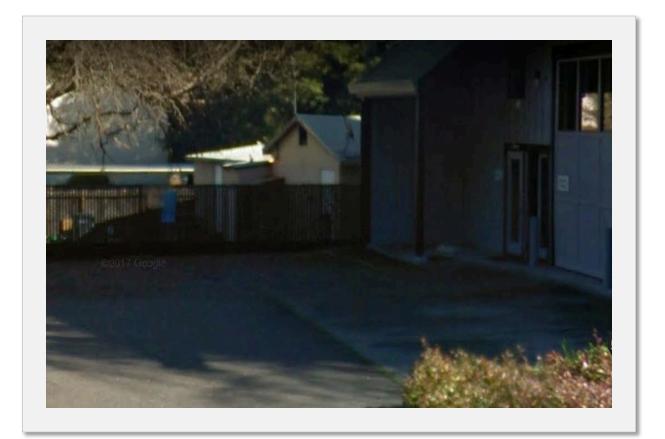


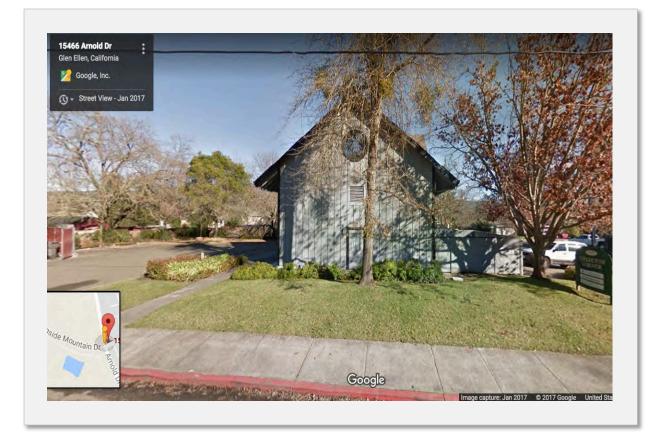












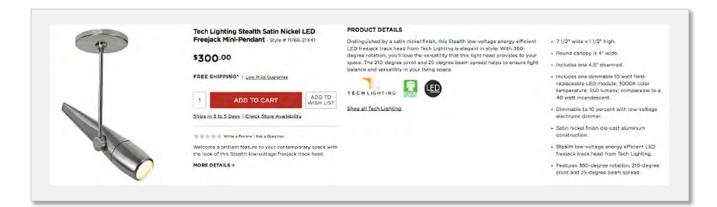
F. Equipment and Interior Fixture specifications

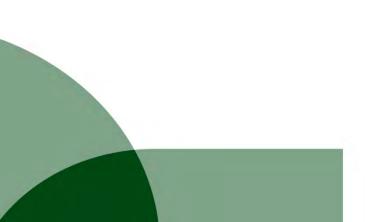
Equipment to be used includes:

Point-of-sale iPads utilizing Green Bits for transactions, tracking, reporting and compliance.



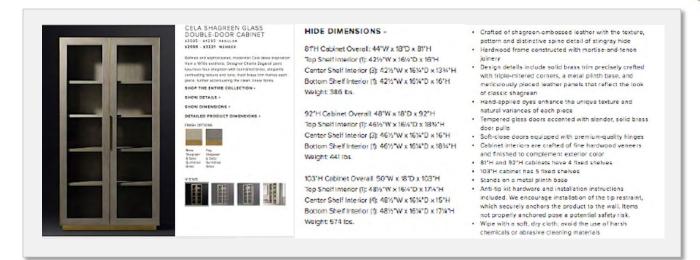
Shatterproof LED track lighting to illuminate products.



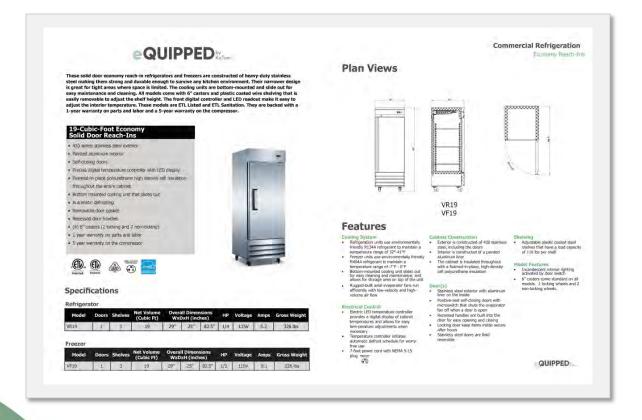




Lockable product storage display cabinets from Restoration Hardware (locked during nonbusiness hours)



Locked refrigeration for additional edibles inventory not in display cooler – eQuipped by KaTom professional 19-cubic foot economy solid door reach-in refrigerator





Digital/TV monitor pricing boards to display prices of commodity products



Edibles display and serve cooler fixture – ROSA by Oscartek "Chocolate Showcase"

		ROSA CHOCOLATE					
ROSA	Chocolate Showcase	TECHNICAL FEATURES		MODELS			
1				ROSA C900	ROSA C1300	ROSA C1700	ROSA C2106
til james		External Dimensions (L-D-H) Inches-MM	Inches MM	35 1/2" - 32 1/4" - 45 1/4" 900 - 820 - 1150	51 1/4" - 32 1/4" - 45 1/4" 1300 - 820 - 1150	67" - 32 1/4" - 45 1/4" 1700 - 820 - 1150	83"-321/4"-451/4" 2106-820-1150
		Crated Dimensions (L-D-H) Inches MM	Inches MM	43 1/3" 40 1/2" 55 1/4" 1100 - 1030 - 1400	60" - 40 1/2" - 55 1/4" 1500 - 1030 - 1400	75" + 40 1/7" - 55 1/4" 1900 - 1030 - 1400	90 1/2" 40 1/2" 55 1/4" 2300 - 1030 - 1400
- Concentration - 1		Refrigeration	Type	Fan Ventilated	Fan Veetlated	Fan Ventilated	Fan Ventilated
71		Refrigeration Display Area	Туре	Deck	Deck	Deck	Deck
月 日間 学長 8 平		Operating Temperature	1C/1F	13°C / 55°F	13°C / 55°F	13°C/55'F	13°C/55%
1 1 2 2		Compressor	Nr./Type	1 / Heimetic	17 Hermétic	I / Hermotic	1/Hermetic
OPTIONAL PREMIUM VERSION		BTU'S () +35*F Evep Temperature	BTU'S	1350 BTU'S	1945 BTU'S	2450 BTU'S	2975 BTU'S
Shipmed Line 10 (mod		Electric Supply	(V/Pit/Hz)	230/1/50 (EU) 220/1/60 (USA)	230/1/50 (EU) 220/1/60 (USA)	230/1/50 (EU) 220/1/60 (USA)	230/1/50 (EU) .220/1/60 (USA)
and the state of t		Power Consumption	(W/A)	505W/35A	680W / 4A.	885W / 4.5A	B95W/4.5A
a stand of the sta	the state and the state water water water	Detrost	Mode/Type	Automatic	Automatic	Automatic	Automatic
		Cimatic Class	N'/'C/F'/HR	4/30/86/55%	4/30/86/55%	4/30/88/55%	4/30/88/55%
- 10 F. 2 +	Come state which there cauge there there are	Refrigerant Gas	Type	R404A	R404A	8404A	R404A
1 1 1 2 2 2 2 1		Net Weights	Kg/Lb	104Kgs / 229Lbs	127Kgs / 279Lbs	157Kgs / 346Lbs	172Kgs / 379Lbs
A Date	the part of the part of the part of the	Crated Weights	Kg/Lb	164Kgs / 361Lbs	207Kgs / 4561Lbs	257Kgs / 566Lbs	297Kgs / 654Lbs
STANDARD FEATURES Humidity control LED lighting system Extra clear glass Lift-or mechanism for the display plate at the exponetor Patiented upper sliding glass system	OPTIONS by position step by any hot path Working to permeter (brushed sile, cottan, basis HTP, quanta) man condensary unit	OSCARTEK Tet:	67 Beach 855,885.24	Road, Burlingame, 6 00   650,342.2400 k.com   www.oscarte	Fax: 650.342.7400	USC 900 QUALIT NYSRAW	<b>() ()</b>



Security surveillance cameras and alarms – LOREX, 4K Ultra HD IP NVR System with 4 Outdoor 4K 8MP IP Cameras, 250' Night Vision. Interior surveillance cameras will be high-definition 1080p security cameras, also by LOREX.





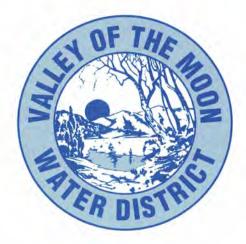
### ProVault Safe by Liberty





G. Valley of the Moon will serve letter





### VALLEY OF THE MOON WATER DISTRICT

A Public Agency Established in 1962 19039 Bay Street • P.O. Box 280 El Verano, CA 95433-0280 Phone: (707) 996-1037 Fax: (707) 996-7615

November 20, 2017

Sanders Ergas 15499 Arnold Dr. Glen Ellen CA, 95442

RE: 15499 Arnold Dr. Glen Ellen CA APN 054-130-024

To Whom it may Concern:

Water is currently available to serve the above referenced parcel. Please treat this as the "will serve letter".

Be advised that final approval of the project would occur subject to the project proponent fulfilling all District requirements and fees at such time.

If you should have any questions, please call me at (707) 996-1037. Thank you.

Sincerely,

Matt Fullner Operations and Maintenance Supervisor

c: ML File 3582